

January 20, 2022

Honorable Commissioner Atty. Dennis B. Funa Insurance Commission 1071 United Nations Avenue, Ermita, Manila

Dear Commissioner:

In compliance with Circular Letter No. 2020-80 dated July 22, 2020 pertaining to the submission of the Quarterly Report on Selected Financial Statistics (QRSFS), we hereby submit the following output for the Q4 2021 through the IC QRSFS System:

File Description	File Name	Hash Key
Life_QRSFS_Q42021	SLOCPI_LIFE_QRSFS_Q42021	b530fccec5406d3fcd3ea8ce 2247c9ba5b9063c950b4c3a 4f92d2bab520852e3

This is also to certify that the uploaded reportorial requirement/s is/are true and correct.

Sincerely,

Candy S Esteban Chief Financial Officer Sun Life of Canada (Philippines), Inc. E-mail Address: <u>Candy.Esteban@sunlife.com</u>

Quarterly Report on Selected Financial Statistics for Life Insurance Companies (Traditional)

As of the Quarter ending December 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

(In Pesos) I. FINANCIAL CONDITION **Total Assets** 282,776,856,737 3,797,481,305 Cash Invested Assets 123,442,670,729 Premiums Due and Uncollected 619,170,111 **Reinsurance Accounts Receivable** 1,333,333 Segregated Fund Assets 150,311,848,743 Cash 3,639,095,789 Invested Assets 147,139,247,701 Others (466, 494, 747)Other Assets 4,604,352,516 Total Liabilities 250,072,068,800 Aggregate Reserves 61,288,044,362 Policy & Contract Claims 2,506,704,743 Premium Deposits Fund 601,342,732 **Reinsurance Accounts Payable** 149,702,134,942 Segregated Fund Liabilities Taxes Payable 386,173,236 Other Liabilities 35,587,668,785 **Total Networth** 32,704,787,938 Capital Stock 500,000,200 Statutory Deposit Capital Stock Subscribed **Contributed Surplus** 50,000,000

Contingency Surplus/Home Office/Inward Remittances Capital Paid in Excess of Par Value Retained Earnings/Home Office Account 29,754,923,020 Reserve Accounts 353,266,608 Remeasurement Gains (Losses) 0 on Retirement Pension Asset (Obligation) 1,436,884,308 Treasury Stocks Seed Capital on Variable Life 609,713,801.202

NOTES :

A. Assets

- 1. Cash Cash on Hand, Cash in Banks
- 2. Invested Assets Time Deposit, Financial Assets at Fair Value Through Profit and Loss (FVPL),

Held-to-Maturity (HTM) Investments, net, Available-for-Sale (AFS) Financial Assets,net, Loans and Receivables,net, Investment Property, Investments in Subsidiaries, Associates, and Joint Ventures, Non-current assets held-for-sale, Security fund contribution, and Derivative Assets Held for Hedging

- Reinsurance Accounts Due from Ceding Cos. net, Funds Held By Ceding Cos., net, Amounts Recoverable from Reinsurers, net, Other RI Accts. Receivables, net
- 4. Others All other assets reflected in the Financial Reporting Framework

B. Liabilities

- 1. Aggregate Reserves Aggregate Reserves for Life Policies, Aggregate Reserves for Accident & Health Policies and Supplementary Contracts without Life Contingencies
- 2. Reinsurance Accounts Payable includes Due To Reinsurers and Funds Held for Reinsurers

C. Networth

 Reserve Accounts - includes Reserves for AFS Securities, Cash Flow Hedge, Hedge of a Net Investment in Foreign Operations, Cumulative Foreign Currency Translation, Remeasurement on Life Insurance Reserves, Reserve for Investments in Associates and Reserve for Appraisal Investment - Property and Equipment.

II. INVESTED ASSETS

a) S b) F	ial Assets at Fair Value Through Profit and Loss Securities Held for Trading a.1. Trading Debt Securities - Government a.2. Trading Debt Securities - Private a.3. Trading Equity Securities a.4. Mutual Funds a.5. Unit Investment Trust Funds a.6. Real Estate Investment Trusts a.7. Other Funds inancial Assets Designated at Fair Value Through Profit and Loss (FVPL)		<u> </u>
c) [b.1. Debt Securities - Government b.2. Debt Securities - Private b.3. Equity Securities b.4. Mutual Funds b.5. Unit Investment Trust Funds b.6. Real Estate Investment Trusts b.7. Other Funds Derivative Assets		
a) H	Maturity (HTM) Investments, net ITM Debt Securities - Government ITM Debt Securities - Private		<u>.</u>
a) F b) C c) G d) C e) F	and Receivables, net Real Estate Mortgage Loans Collateral Loans Guaranteed Loans Chattel Mortgage Loans Policy Loans Notes Receivable	<u>3,822,725,000</u> 7,186,735,414	11,009,460,414
g) F h) C i) L j) F k) U I) S	Jouries Receivable Jousing Loans Car Loans Jow Cost Housing Purchase Money Mortgages Jnquoted Debt Securities Salary Loans Other Loans Receivables		
a) A b) A c) A d) M e) L f) F	ole-for-Sale (AFS) Financial Assets, net AFS Debt Securities - Government AFS Debt Securities - Private AFS Equity Securities Mutual Funds Jnit Investment Trust Funds Real Estate Investment Trusts Other Funds	87,117,661,012 9,578,295,436 9,073,645,876 1,655,217,080 - - 112,200,000	107,537,019,403
a) lr b) lr	nents in Subsidiaries, Associates and Joint Ventures nvestments in Subsidiaries nvestments in Associates nvestments in Joint Ventures	<u> </u>	1,823,510,674
6 Investn	nent Property		1,060,530,217.63
7 Time D	eposits / Fixed Deposits		2,010,700,000.01
8 Non-cu	rrent Assets Held for Sale		
9 Securit	y Fund Contribution		1,450,020
10 Derivat	ive Assets Held for Hedging		
TOTAL	INVESTMENTS		123,442,670,729

Notes:

1. Held to Maturity (HTM) Investments, net - Net of Allowance for impairment losses 2. Loans and Receivables, net - Net of Allowance for impairment losses

Available-for-Sale (AFS) Financial Assets, net - Net of Allowance for Impairment Losses in AFS Debt Securities - Government and Private, and AFS Equity Securities

4. Total Investments should tally with Invested Assets in the I. Financial Condition

II. INVESTED ASSETS (SEGREGATED FUND ASSETS)

1	Financial Assets at Fair Value Through Profit and Loss a) Securities Held for Trading		142,891,527,088
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trusts		
	a.7. Other Funds		
	 b) Financial Assets Designated at Fair Value Through 		
	Profit and Loss (FVPL)	142,683,346,370	
	b.1. Debt Securities - Government 17,992,632,538		
	b.2. Debt Securities - Private5,889,503,262		
	b.3. Equity Securities 108,601,748,723		
	b.4. Mutual Funds 10,199,461,847		
	b.5. Unit Investment Trust Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
	c) Derivative Assets	208,180,718	
2	Held to Maturity (HTM) Investments, net		
	a) HTM Debt Securities - Government		
	b) HTM Debt Securities - Private		0.770.400.040
3	Loans and Receivables, net a) Real Estate Mortgage Loans		2,778,420,613
	b) Collateral Loans		
	c) Guaranteed Loans	2,348,420,613	
	d) Chattel Mortgage Loans		
	e) Policy Loans		
	f) Notes Receivable		
	g) Housing Loans		
	h) Car Loans		
	i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities	430,000,000	
	I) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		-
	a) AFS Debt Securities - Government		
	b) AFS Debt Securities - Private		
	c) AFS Equity Securities d) Mutual Funds		
	e) Unit Investment Trust Funds		
	f) Real Estate Investment Trusts		
	a) Other Funds		
5	Investments in Subsidiaries, Associates and Joint Ventures		-
	a) Investments in Subsidiaries		
	b) Investments in Associates		
	c) Investments in Joint Ventures		
6	Investment Property		
7	Time Deposits / Fixed Deposits		1,469,300,000
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		147,139,247,701

Notes:

1. Held to Maturity (HTM) Investments, net - Net of Allowance for impairment losses

2. Loans and Receivables, net - Net of Allowance for impairment losses

3. Available-for-Sale (AFS) Financial Assets, net - Net of Allowance for Impairment Losses in AFS Debt Securities - Government and Private, and AFS Equity Securities

4. Total Investments should tally with Invested Assets under Segregated Fund Assets in the I. Financial Condition

Version as of July 2020

III. OPERATING RESULTS

Premium Income (net of reinsurance)		45,465,692,968 A
Increase /(Decrease) in Reserves		534,089,716.00 B
Commissions Earned		C
Income from Variable Life		D
Other Underwriting Income		E
Total Underwriting Income (A - B + C + D + E)		45,999,782,684 F
Benefit Payments		8,909,969,734 G
Expenses from Variable Life		н
Commission Expenses		4,868,996,042
Premium Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	<u> 168,277,532</u> 283,016,139	451,293,671_J
Documentary Stamp Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	<u>6,246,510</u> 23,046,380	<u>29,292,890</u> K
Other Underwriting expenses		143,932,528 L
Total Underwriting Expenses (G + H + I + J + K + L)		14,403,484,866 M
Net Underwriting Gain/ Loss (F - M)		31,596,297,818 N
Gross Investment Incomea) Dividends Earnedb) Real Estate Income Earnedc) Interest Income Earnedd) Other Income	143,335,504 113,073,114 6,703,252,364 13,423,195,685	0,382,856,6670
Investment Expenses		547,727,869_P
Final Tax		<u>1,095,687,832</u> Q
Net Investment Income (O -P - Q)		18,739,440,966 R
Other Income / (Expense)		(33,000,958,492) S
Capital Gain/ (Loss)		<u> </u>
General & Administrative Expenses		9,233,814,317_U
Net Income /(Loss) before Inc.Tax (N + R + S + T - U)		8,963,889,229_V
Income Tax		<u> </u>
Net Income /(Loss) as of the quarter (V - W)		<u>8,386,484,311</u> X

I hereby certify to the accuracy/correctness of the aforementioned data

LEO CARL T. CHIN - Chief Accountant and Comptroller (Signature over printed name of Responsible Officer)

Version as of July 2020

As of the Quarter ending December 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC. Name of Insurance Company

V. Premiums By Type & Business Line

	TOTALS	VARIABLE	ORDINARY	GROUP &	ACCIDENT*	HEALTH*	MICRO	MIGRANT
	(cols 2-6)	LIFE	LIFE*	INDUSTRIAL LIFE*			INSURANCE**	WORKERS**
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
NEW BUSINESS								
FIRST YEAR (Other than Single)								
1. First year premiums and considerations direct business	8,273,309,228.77	5,759,754,746.97	2,472,317,309.66	39,331,078.83	1,906,093.31	-	-	-
2. First year reinsurance premiums assumed	-	-	-	-	-	-	-	-
First year reinsurance premiums ceded	73,088,472.46	38,454,616.96	34,539,576.59	94,278.91	-			
4. First year premiums and considerations - (line1+line2 - line3)	8,200,220,756.31	5,721,300,130.01	2,437,777,733.07	39,236,799.92	1,906,093.31	-	-	-
SINGLE								
Single premiums and considerations direct business	5,564,891,117.52	4,833,058,794.74	731,832,322.78					
6. Single reinsurance premiums assumed	-	-	-	-	-	-	-	-
7. Single reinsurance premiums ceded	-	-	-	-	-	-	-	-
8. Single premiums and considerations - (line5 + line6 -line7)	5,564,891,117.52	4,833,058,794.74	731,832,322.78	-	-	-	-	-
RENEWAL								
Renewal premiums and considerations direct business	32,067,302,066.09	25,107,583,204.42	6,646,115,207.21	297,665,521.76	15,938,132.70	-	-	-
10. Renewal reinsurance premiums assumed	-	-	-	-	-	-	-	-
11. Renewal reinsurance premiums ceded	366,720,972.03	291,796,348.12	74,206,030.77	715,666.07	2,927.07			
12. Renewal premiums and considerations - (line9 + line10 - line11)	31,700,581,094.06	24,815,786,856.30	6,571,909,176.44	296,949,855.69	15,935,205.63	-	-	-
TOTAL								
13. Total premiums and considerations direct business - (line1+line5+line9)	45,905,502,412.38	35,700,396,746.13	9,850,264,839.65	336,996,600.59	17,844,226.01	-	-	-
14. Total reinsurance premiums assumed - (line2+line6+line10)	-	-	-	-	-	-	-	-
15. Total reinsurance premiums ceded - (line3+line7+line11)	439,809,444.49	330,250,965.08	108,745,607.36	809,944.98	2,927.07	-	-	-
16. Total premiums and considerations - (line4+line8+line12)	45,465,692,967.89	35,370,145,781.05	9,741,519,232.29	336,186,655.61	17,841,298.94	-	-	-

NOTES:

* Inclusive of microinsurance and migrant workers insurance businesses

** Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial, Accident and Health I hereby certify to the accuracy/correctness of the aforementioned data:

(Signature over printed name of Responsible Officer)

As of the Quarter ending December 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

IV. BUSINESS DONE

			TOTALS								
					Whole Life				Endowme		
(1)	No. of Policies (2)	No. of Certificates (3)	Insured Lives (4)	Sum Assured (5)	No. of Policies (6)	Insured Lives (7)	Sum Assured (8)	No. of Policies (9)	Insured Lives (10)		
1. Beginning Balance	1,405,657	564,540	1,968,240	1,617,063,959,871	313,624	313,624	233,246,918,387	12,092	12,092		
2. New Business a. Issued	261,801 255,323	75,106 62,023	336,543 316,995	264,364,217,479 255,685,012,122	43,480 42,540	43,480 42,540	33,909,671,264 33,588,380,578	3,691 3,600	3,691		
b. Revived	6,478	5,554	12,019	8,073,893,500	42,340 940	42,540 940	740,316,128	3,800 91	3,600 91		
c. Increased d. Others	-	7,529	7,529 -	605,311,857 -	-	-	(419,025,442) -	-	-		
3. Insurance Terminated	89,638	19,032	108,503	73,485,076,268	12,829	12,829	7,702,158,416	3,523	3,523		
4. In force as of end of the Quarter	1,577,820	620,614	2,196,280	1,807,943,101,083	344,275	344,275	259,454,431,234	12,260	12,260		

Note:

* Inclusive of Microinsurance and

	Ordinary
	ent
(1)	Sum Assured (11)
1. Beginning Balance	5,918,914,195
2. New Business	1,074,547,615
a. Issued	946,815,720
b. Revived	25,817,793
c. Increased	101,914,102
d. Others	-
3. Insurance Terminated	1,419,421,938
4. In force as of end of the Quarter	5,574,039,873

Note:

* Inclusive of Microinsurance and Migrant Workers insurance businesses

	Insurance *									
		Term			Sub - To	otal		Perma	anent	
(1)	No. of Policies (12)	Insured Lives (13)	Sum Assured (14)	No. of Policies (15)	Insured Lives (16)	Sum Assured (17)	No. of Policies (18)	No. of Certificates (19)	Insured Lives (20)	Sum Assured (21)
1. Beginning Balance	32,165	32,165	41,920,335,171	357,881	357,881	281,086,167,754				
2. New Business	19,023	19,023	19,633,255,755	66,194	66,194	54,617,474,634	-	-	-	
a. Issued	18,566	18,566	19,075,364,621	64,706	64,706	53,610,560,919				
b. Revived	457	457	711,995,597	1,488	1,488	1,478,129,518				
c. Increased	-	-	(154,104,463)	-	-	(471,215,803)				
d. Others	-	-	-	-	-	-				
3. Insurance Terminated	8,472	8,472	8,960,982,558	24,824	24,824	18,082,562,912				
4. In force as of end of the Quarter	42,716	42,716	52,592,608,369	399,251	399,251	317,621,079,476	-	-	-	,

Note:

* Inclusive of Microinsurance and

LIFE INSURAN Group & Industrial * Term Sub - Total No. of No. of Insured Sum No of No. of Insured Sum Certificates Policies Certificates Lives Assured Policies Lives Assured (1) (22) (23) (24) (25) (26) (29) (27) (28) Beginning Balance 1,274 278,285 278,285 106,828,499,415 1,274 278,285 278,285 106,828,499,415 1. New Business 312 61,565 61,565 25,011,284,857 312 61,565 61,565 25,011,284,857 2. 48,609 48,609 a. Issued 302 48,609 22,078,151,197 302 48,609 22,078,151,197 1,856,606,000 1,856,606,000 Revived 4,087 10 4,087 4,087 b. 10 4,087 c. Increased 8,869 8,869 1,076,527,660 8,869 8,869 1,076,527,660 -d. Others -_ -Insurance Terminated 144 14,220 14,220 4,957,572,826 144 14,220 14,220 4,957,572,826 3. 4. In force as of end of the Quarter 1,442 325,630 325,630 126,882,211,447 1,442 325,630 126,882,211,447 325,630

Note:

* Inclusive of Microinsurance and

	CE											
				ACCIDENT								
		VARIABLE			Individual			Gro	up			
(1)	No. of Policies (30)	Insured Lives (31)	Sum Assured (32)	No. of Policies (33)	Insured Lives (34)	Sum Assured (35)	No. of Policies (36)	No. of Certificates (37)	Insured Lives (38)	Sum Assured (39)		
1. Beginning Balance	1,045,819	1,045,819	1,229,149,292,703				683	286,255	286,255			
2. New Business	195,243	195,243	184,735,457,988	-	-	-	52 49	13,541	13,541	-		
a. Issued b. Revived	190,266 4,977	190,266 4,977	179,996,300,006 4,739,157,983				49	13,414 1,467	13,414 1,467			
c. Increased d. Others	-	-	-				-	(1,340) -	(1,340) -			
3. Insurance Terminated	64,647	64,647	50,444,940,531				23	4,812	4,812			
4. In force as of end of the Quarter	1,176,415	1,176,415	1,363,439,810,160	-	-	-	712	294,984	294,984	-		

Note:

* Inclusive of Microinsurance and

									ŀ	IEALTH	
	Sub-Total					Individual			Gro	oup	
(1)	No. of Policies (40)	No. of Certificates (41)	Insured Lives (42)	Sum Assured (43)	No. of Policies (44)	Insured Lives (45)	Sum Assured (46)	No. of Policies (47)	No. of Certificates (48)	Insured Lives (49)	Sum Assured (50)
1. Beginning Balance	683	286,255	286,255	-							
2. New Business	52	13,541	13,541	-	-	-	-	-	-	-	-
a. Issued	49	13,414	13,414	-							
b. Revived	3	1,467	1,467	-							
c. Increased	-	(1,340)	(1,340)	-							
d. Others	-	-	-	-							
3. Insurance Terminated	23	4,812	4,812	-							
4. In force as of end of the Quarter	712	294,984	294,984	-	-		-		-	-	-

Note:

* Inclusive of Microinsurance and

(1)	No. of Policies (51)
1. Beginning Balance	-
2. New Business	-
a. Issued b. Revived	-
c. Increased	-
d. Others	-
3. Insurance Terminated	-
4. In force as of end of the Quarter	-

Note:

* Inclusive of Microinsurance and Migrant Workers insurance businesses

	Sub-1	Fotal		MICROINSURANCE**				MIGRANT WORKERS INSURANCE**				
(1)	No. of Certificates (52)	Insured Lives (53)	Sum Assured (54)	No. of Policies (55)	No. of Certificates (56)	Insured Lives (57)	Sum Assured (58)	No. of Policies (59)	No. of Certificates (60)	Insured Lives (61)	Sum Assured (62)	
1. Beginning Balance	-	-	-									
2. New Business a. Issued	-	-	-	-	-	-	-	-	-	-	-	
a. Issued b. Revived	-	-	-									
c. Increased	-	-	-									
d. Others	-	-	-									
3. Insurance Terminated	-	-	-									
4. In force as of end of the Quarter	-	-	-	-	-	-	-	-	-	-	-	

Note:

* Inclusive of Microinsurance and

Migrant Workers insurance businesses

** Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial and Accident & Health

MARIA SACHIKO A. PANG - CHIEF FINANCIAL MANAGEMENT OFFICER

(Signature over printed name of Responsible Officer)