

July 19, 2021

Honorable Commissioner Atty. Dennis B. Funa Insurance Commission 1071 United Nations Avenue, Ermita, Manila

Dear Commissioner:

In compliance with Circular Letter No. 2020-80 dated July 22, 2020 pertaining to the submission of the Quarterly Report on Selected Financial Statistics (QRSFS), we hereby submit the following output for the Q2 2021 through the IC QRSFS System:

File Description	File Name	Hash Key
Life_QRSFS_Q22021	SLOCPI_LIFE_QRSFS_Q22021	d37610ccd22cd8c2fa69f7 1ec125161a4572152acce a00613e0e0687131105d7

This is also to certify that the uploaded reportorial requirement/s is/are true and correct.

Sincerely,

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Maria Josefina A. Castillo Chief Financial Officer Sun Life of Canada (Philippines), Inc.

I. FINANCIAL CONDITION

# Quarterly Report on Selected Financial Statistics for Life Insurance Companies (Traditional)

In the insurance companies (maution

As of the Quarter ending June 30, 2021

# SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

(In Pesos)

Total Assets			269,762,495,710.71
Cash		2,846,054,194.85	
Invested Assets		123,889,882,837.68	
Premiums Due and Uncollected		426,437,866.31	
Reinsurance Accounts Receivable		5,029,143.00	
Segregated Fund Assets		139,028,582,060.13	
Cash	3,046,087,658.00		
Invested Assets	135,738,690,616.00		
Others	243,803,786.13		
Other Assets		3,566,509,608.73	
Total Liabilities			247,522,838,536.42
Aggregate Reserves		70,055,996,561.00	
Policy & Contract Claims		2,164,602,224.63	
Premium Deposits Fund		447,539,581.91	
Reinsurance Accounts Payable			
Segregated Fund Liabilities		138,536,146,253.00	
Taxes Payable		356,554,791.22	
Other Liabilities		35,961,999,124.67	
Total Networth			22,239,657,174.29
Capital Stock		500,000,200.00	
Statutory Deposit			
Capital Stock Subscribed			
Contributed Surplus		50,000,000.00	
Contingency Surplus/Home Office/	Inward Remittances		
Capital Paid in Excess of Par Value		-	
Retained Earnings/Home Office Ac		25,474,079,303.65	
Reserve Accounts		(5,169,605,744.50)	
Remeasurement Gains (Losses)			
on Retirement Pension A	Asset (Obligation)	892,747,608.00	
Treasury Stocks			
,		492,435,807.13	

# NOTES :

## A. Assets

- 1. Cash Cash on Hand, Cash in Banks
- 2. Invested Assets Time Deposit, Financial Assets at Fair Value Through Profit and Loss (FVPL),

Held-to-Maturity (HTM) Investments, net, Available-for-Sale (AFS) Financial Assets, net, Loans and Receivables, net, Investment Property, Investments in Subsidiaries, Associates, and Joint Ventures, Non-current assets held-for-sale, Security fund contribution, and Derivative Assets Held for Hedging

- Reinsurance Accounts Due from Ceding Cos. net, Funds Held By Ceding Cos., net, Amounts Recoverable from Reinsurers, net, Other RI Accts. Receivables, net
- 4. Others All other assets reflected in the Financial Reporting Framework

### B. Liabilities

- 1. Aggregate Reserves Aggregate Reserves for LIfe Policies, Aggregate Reserves for Accident & Health Policies and Supplementary Contracts without Life Contingencies
- 2. Reinsurance Accounts Payable includes Due To Reinsurers and Funds Held for Reinsurers

# C. Networth

 Reserve Accounts - includes Reserves for AFS Securities, Cash Flow Hedge, Hedge of a Net Investment in Foreign Operations, Cumulative Foreign Currency Translation, Remeasurement on Life Insurance Reserves, Reserve for Investments in Associates and Reserve for Appraisal Investment - Property and Equipment.

# II. INVESTED ASSETS

1	Financial Assets at Fair Value Through Profit and Loss		
	a) Securities Held for Trading		
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trusts		
	a.7. Other Funds		
	<ul> <li>b) Financial Assets Designated at Fair Value Through</li> <li>Brafit and Lass (E) (DL)</li> </ul>		
	Profit and Loss (FVPL) b.1. Debt Securities - Government		
	b.2. Debt Securities - Private		
	b.3. Equity Securities		
	b.4. Mutual Funds		
	b.5. Unit Investment Trust Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
	c) Derivative Assets		
	-,		
2	Held to Maturity (HTM) Investments, net		
	a) HTM Debt Securities - Government		
	b) HTM Debt Securities - Private		
2	Loans and Receivables, net		10 907 001 760 66
3			10,827,021,762.66
	<ul> <li>a) Real Estate Mortgage Loans</li> <li>b) Collateral Loans</li> </ul>		
	c) Guaranteed Loans	3,743,650,000	
	d) Chattel Mortgage Loans	-	
	e) Policy Loans	7,083,371,763	
	f) Notes Receivable		
	g) Housing Loans		
	h) Car Loans		
	i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities		
	I) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net	00 004 744 070	107,555,808,484.38
	a) AFS Debt Securities - Government	89,364,711,370	
	b) AFS Debt Securities - Private	6,784,220,988	
	c) AFS Equity Securities	7,397,269,460	
	d) Mutual Funds e) Unit Investment Trust Funds	3,899,556,666	
	f) Real Estate Investment Trusts		
	g) Other Funds	110,050,000	
	g, other rando		
5	Investments in Subsidiaries, Associates and Joint Ventures		1,996,822,407.35
	a) Investments in Subsidiaries	1,996,822,407	
	b) Investments in Associates		
	c) Investments in Joint Ventures		
6	Investment Property		1,095,180,163.16
v			.,,
7	Time Deposits / Fixed Deposits		2,413,600,000.00
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		1,450,020.13
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		123,889,882,837.68

## Notes:

1. Held to Maturity (HTM) Investments, net - Net of Allowance for impairment losses 2. Loans and Receivables, net - Net of Allowance for impairment losses

Available-for-Sale (AFS) Financial Assets, net - Net of Allowance for Impairment Losses in AFS Debt Securities - Government and Private, and AFS Equity Securities

4. Total Investments should tally with Invested Assets in the I. Financial Condition

# II. INVESTED ASSETS (SEGREGATED FUND ASSETS)

1	Financial Assets at Fair Value Through Profit and Loss		131,239,123,000.00
	a) Securities Held for Trading		
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trustsa.7. Other Funds		
	<ul> <li>b) Financial Assets Designated at Fair Value Through</li> <li>Desits and Loss (EVDL)</li> </ul>	420.040.420.224.00	
	Profit and Loss (FVPL) b.1. Debt Securities - Government 20.434.213.354	130,916,428,321.00	
	b.4. Mutual Funds 8,010,077,025 b.5. Unit Investment Trust Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
	c) Derivative Assets	322,694,679	
2	Held to Maturity (HTM) Investments, net		-
_	a) HTM Debt Securities - Government		
	b) HTM Debt Securities - Private		
3	Loans and Receivables, net		4,204,767,616.00
	a) Real Estate Mortgage Loans		
	b) Collateral Loans		
	c) Guaranteed Loans	2,431,415,116	
	d) Chattel Mortgage Loans		
	e) Policy Loans		
	f) Notes Receivable		
	g) Housing Loans		
	h) Car Loans i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities	1,773,352,500	
	I) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		<u> </u>
	a) AFS Debt Securities - Government		
	b) AFS Debt Securities - Private		
	c) AFS Equity Securities		
	d) Mutual Funds		
	e) Unit Investment Trust Funds		
	f) Real Estate Investment Trusts		
	g) Other Funds		
5	Investments in Subsidiaries, Associates and Joint Ventures		<del>_</del>
	a) Investments in Subsidiaries		
	<ul><li>b) Investments in Associates</li><li>c) Investments in Joint Ventures</li></ul>		
6	Investment Property		
7	Time Deposits / Fixed Deposits		294,800,000
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		135,738,690,616.00
			100,100,000,010.00

### Notes:

- 1. Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
- 2. Loans and Receivables, net Net of Allowance for impairment losses
- 3. Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets under Segregated Fund Assets in the I. Financial Condition

Version as of July 2020

# III. OPERATING RESULTS

Premium Income (net of reinsurance)		21,200,769,136 A
Increase /(Decrease) in Reserves		250,366,471.00 B
Commissions Earned		C
Income from Variable Life		D
Other Underwriting Income		E
Total Underwriting Income (A - B + C + D + E)		20,950,402,665 F
Benefit Payments		4,027,510,990 G
Expenses from Variable Life		н
Commission Expenses		2,275,289,163
Premium Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	73,775,301 140,758,735	J
Documentary Stamp Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	2,851,160 11,242,700	14,093,860_K
Other Underwriting expenses		47,994,372_L
Total Underwriting Expenses (G + H + I + J + K + L)		6,579,422,420.93 M
Net Underwriting Gain/ Loss ( F - M)		14,370,980,243.81 N
<ul> <li>Gross Investment Income</li> <li>a) Dividends Earned</li> <li>b) Real Estate Income Earned</li> <li>c) Interest Income Earned</li> <li>d) Other Income</li> </ul>	86,659,315 58,225,406 3,372,652,890 6,631,876,460	<u>10,149,414,071.13</u> 0
Investment Expenses		274,737,967_P
Final Tax		<u>555,967,327</u> Q
Net Investment Income (O -P - Q)		9,318,708,777.12 R
Other Income / (Expense)		(15,775,193,482) S
Capital Gain/ ( Loss)		519,051,314_T
General & Administrative Expenses		4,483,632,353 U
Net Income /(Loss) before Inc.Tax (N + R + S + T - U)		3,949,914,500.10 V
Income Tax		94,673,859_W
Net Income /(Loss) as of the quarter (V - W)		3,855,240,640.97 X

I hereby certify to the accuracy/correctness of the aforementioned data

ć SHERWIN S. SAMPANG Chief Accountant and Comptroller

(Signature over printed name of Responsible Officer )

Version as of July 2020

#### As of the Quarter ending June 30, 2021

#### SUN LIFE OF CANADA (PHILIPPINES), INC. Name of Insurance Company

### V. Premiums By Type & Business Line

	TOTALS	VARIABLE	ORDINARY	GROUP &	ACCIDENT*	HEALTH*	MICRO	MIGRANT
	( cols 2-6 )	LIFE	LIFE*	INDUSTRIAL LIFE*	(5)	(0)	INSURANCE**	WORKERS**
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
NEW BUSINESS								
FIRST YEAR ( Other than Single)								
1. First year premiums and considerations direct business	3,815,562,955.27	2,766,881,803.68	1,025,247,113.21	22,597,509.88	836,528.50	-	-	-
2. First year reinsurance premiums assumed	-	-	-	-	-	-	-	-
<ol><li>First year reinsurance premiums ceded</li></ol>	33,951,563.31	19,260,447.45	14,682,042.18	9,073.68	-			
4. First year premiums and considerations - (line1+line2 - line3)	3,781,611,391.96	2,747,621,356.23	1,010,565,071.03	22,588,436.20	836,528.50	-	-	-
SINGLE								
5. Single premiums and considerations direct business	2,394,105,846.57	2,048,292,596.26	345,813,250.31					
6. Single reinsurance premiums assumed	-	-	-	-	-	-	-	-
7. Single reinsurance premiums ceded	-	-	-	-	-	-	-	-
8. Single premiums and considerations - (line5 + line6 -line7)	2,394,105,846.57	2,048,292,596.26	345,813,250.31	-	-	-	-	-
RENEWAL								
9. Renewal premiums and considerations direct business	15,168,294,289.32	12,307,132,943.25	2,725,628,700.11	128,300,583.89	7,232,062.07	-	-	-
10. Renewal reinsurance premiums assumed	-	-	-	-	-	-	-	-
11. Renewal reinsurance premiums ceded	143,242,392.12	118,210,359.76	24,709,426.44	320,654.54	1,951.38			
12. Renewal premiums and considerations - ( line9 + line10 - line11 )	15,025,051,897.20	12,188,922,583.49	2,700,919,273.67	127,979,929.35	7,230,110.69	-	-	-
TOTAL								
13. Total premiums and considerations direct business - (line1+line5+line9)	21,377,963,091.16	17,122,307,343.19	4,096,689,063.63	150,898,093.77	8,068,590.57	-	-	-
14. Total reinsurance premiums assumed - (line2+line6+line10)	-	-	-	-	-	-	-	-
15. Total reinsurance premiums ceded - (line3+line7+line11)	177,193,955.43	137,470,807.21	39,391,468.62	329,728.22	1,951.38	-	-	-
16. Total premiums and considerations - (line4+line8+line12)	21,200,769,135.73	16,984,836,535.98	4,057,297,595.01	150,568,365.55	8,066,639.19	-	-	-

NOTES:

\* Inclusive of microinsurance and migrant workers insurance businesses

\*\* Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial, Accident and Health (Signature over printed name of Responsible Officer )

Version as of July 2020

As of the Quarter ending June 30, 2021

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SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

IV. BUSINESS DONE

			TOTALS							Ordinary	Insurance *			
						Whole L	ife		Endowme	ent		Term		
(1)	No. of Policies         No. of Certificates         Insured Lives         Sum Assured           (1)         (2)         (3)         (4)         (5)			No. of Policies (6)	Insured Lives (7)	Sum Assured (8)	No. of Policies (9)	Insured Lives (10)	Sum Assured (11)	No. of Policies (12)	Insured Lives (13)	Sum Assured (14)	No. of Policies (15)	
1. Beginning Balance	1,405,657	564,540	1,968,240	1,617,063,959,871	313,624	313,624	233,246,918,387	12,092	12,092	5,918,914,195	32,165	32,165	41,920,335,171	357,881
2. New Business a. Issued	123,220	41,955 38,640	165,020 156,223	129,758,364,924 125.017.327.377	18,302 17,486	18,302 17,486	14,310,942,648 13.848,256,883	1,562 1,469	1,562 1,469	462,756,523 401,649,796	8,145 7,679	8,145 7,679	8,767,088,685 8,091,398,713	28,009 26,634
b. Revived c. Increased	5,489	4,776 (1,461)	10,258 (1,461)	7,030,671,653	816	816	665,497,469 (202,811,704)	93	93	22,170,900 38,935,827	466	466	758,496,747 (82,806,775)	1,375
d. Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-
3. Insurance Terminated	45,373	12,646	57,907	39,963,559,532	6,219	6,219	3,878,388,649	1,641	1,641	645,721,517	4,247	4,247	4,449,697,766	12,107
4. In force as of end of the Quarter	1,483,504	593,849	2,075,353	1,706,858,765,263	325,707	325,707	243,679,472,386	12,013	12,013	5,735,949,202	36,063	36,063	46,237,726,091	373,783

Note:

\* Inclusive of Microinsurance and Migrant Workers insurance businesses

														LIFE INSURAN
								Gro	oup & Industr	ial *				
	Sub - To	otal		Perma	anent				Term			Su	b - Total	
(1)	Insured Lives (16)	Sum Assured (17)	No. of Policies (18)	No. of Certificates (19)	Insured Lives (20)	Sum Assured (21)	No. of Policies (22)	No. of Certificates (23)	Insured Lives (24)	Sum Assured (25)	No of Policies (26)	No. of Certificates (27)	Insured Lives (28)	Sum Assured (29)
1. Beginning Balance	357,881	281,086,167,754					1,274	278,285	278,285	106,828,499,415	1,274	278,285	278,285	106,828,499,415
2. New Business	28,009	23,540,787,856	-	-	-	-	133	35,914	35,914	14,687,038,608	133	35,914	35,914	14,687,038,608
a. Issued b. Revived	26,634 1,375	22,341,305,392 1,446,165,116					128 5	31,574 3,431	31,574 3,431	15,093,540,061 1,636,450,000	128 5	31,574 3,431	31,574 3,431	15,093,540,061 1,636,450,000
c. Increased d. Others	-	(246,682,652)					-	909	909 -	(2,042,951,453)	-	909	909 -	(2,042,951,453)
3. Insurance Terminated	12,107	8,973,807,931					103	10,983	10,983	2,361,109,428	103	10,983	10,983	2,361,109,428
4. In force as of end of the Quarter	373,783	295,653,147,679	-	-	-	-	1,304	303,216	303,216	119,154,428,595	1,304	303,216	303,216	119,154,428,595

Note:

\* Inclusive of Microinsurance and

Migrant Workers insurance businesses

	CE														
				ACCIDENT											
		VARIABLI		Individual			Group					Sub-	Fotal		
(1)	No. of Policies (30)	Insured Lives (31)	Sum Assured (32)	No. of Policies (33)	Insured Lives (34)	Sum Assured (35)	No. of Policies (36)	No. of Certificates (37)	Insured Lives (38)	Sum Assured (39)	No. of Policies (40)	No. of Certificates (41)	Insured Lives (42)	Sum Assured (43)	No. of Policies (44)
1. Beginning Balance	1,045,819	1,045,819	1,229,149,292,703				683	286,255	286,255		683	286,255	286,255	-	
2. New Business	95,056	95,056	91,530,538,460	-	-	-	22 20	6,041	6,041	-	22		6,041	-	-
a. Issued b. Revived	90,949 4,107	90,949 4,107	87,582,481,924 3,948,056,537				20	7,066	7,066		20	,	7,066	-	
c. Increased d. Others	-	-	-				-	(2,370) -	(2,370) -		-	(2,370)	(2,370)	-	
3. Insurance Terminated	33,154	33,154	28,628,642,173				9	1,663	1,663		9	1,663	1,663	-	
4. In force as of end of the Quarter	1,107,721	1,107,721	1,292,051,188,990	-	-	-	696	290,633	290,633	-	696	290,633	290,633	-	-

Note:

\* Inclusive of Microinsurance and

Migrant Workers insurance businesses

	Individual	
(1)	Insured Lives (45)	Sum Assured (46)
1. Beginning Balance		
2. New Business	-	-
a. Issued		
b. Revived		
c. Increased		
d. Others		
3. Insurance Terminated		
4. In force as of end of the Quarter	-	-

#### Note:

\* Inclusive of Microinsurance and Migrant Workers insurance businesses

		ŀ	IEALTH						MICROINSURANCE**				MIGRANT WORKERS INSURANCE**				
		Gro	oup			Sub-	Total										
(1)	No. of Policies (47)	No. of Certificates (48)	Insured Lives (49)	Sum Assured (50)	No. of Policies (51)	No. of Certificates (52)	Insured Lives (53)	Sum Assured (54)	No. of Policies (55)	No. of Certificates (56)	Insured Lives (57)	Sum Assured (58)	No. of Policies (59)	No. of Certificates (60)	Insured Lives (61)	Sum Assured (62)	
1. Beginning Balance					-	-	-	-									
2. New Business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
a. Issued b. Revived					-	-	-	-									
c. Increased d. Others					-	-	-	-									
3. Insurance Terminated					-	-	-	-									
4. In force as of end of the Quarter	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	

Note:

\*\* Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial and Accident & Health

\* Inclusive of Microinsurance and Migrant Workers insurance businesses

I hereby certify to the accuracy/correctness of the aforementioned data \_\_m) Sh part

MARIA SACHIKO A. PANG - CHIEF ACTUARY

(Signature over printed name of Responsible Officer)