

April 20, 2021

Honorable Commissioner Atty. Dennis B. Funa Insurance Commission 1071 United Nations Avenue, Ermita, Manila

Dear Commissioner:

In compliance with Circular Letter No. 2020-80 dated July 22, 2020 pertaining to the submission of the Quarterly Report on Selected Financial Statistics (QRSFS), we hereby submit the following output for the Q1 2021 through the IC QRSFS System:

File Description	File Name	Hash Key
Life_QRSFS_Q12021	SLOCPI_LIFE_QRSFS_Q12021	aaa340b65ad1542224a75 e863ff113b96a9efc33ebe4 0d9ee4500f1b51268a11

This is also to certify that the uploaded reportorial requirement/s is/are true and correct.

Sincerely,

Maria Josefina A. Castillo

Chief Financial Officer

Sun Life of Canada (Philippines), Inc.

"Annex A"

Quarterly Report on Selected Financial Statistics for Life Insurance Companies (Traditional)

As of the Quarter ending March 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

(In Pesos)

I. FINANCIAL CONDITION

Total Assets			261,074,622,043.17
Cash		3,297,841,685.71	
Invested Assets		124,644,461,598.88_	
Premiums Due and Uncollected		447,810,362.10	
Reinsurance Accounts Receivable		2,333,333.34	
Segregated Fund Assets		128,850,690,385.86	
Cash	1,321,187,415.00		
Invested Assets	127,327,867,887.00		
Others	201,635,083.86		
Other Assets		3,831,484,677.28	
Total Liabilities			246,467,981,341.12
Aggregate Reserves		73,987,904,991.00	
Policy & Contract Claims		2,021,189,390.55	
Premium Deposits Fund		408,401,421.97	
Reinsurance Accounts Payable			
Segregated Fund Liabilities		128,530,766,865.00	
Taxes Payable		385,308,312.89	
Other Liabilities		41,134,410,359.72	
Total Networth			14,606,640,702.05
Capital Stock		500,000,200	
Statutory Deposit		-	
Capital Stock Subscribed			
Contributed Surplus		50,000,000	
Contingency Surplus/Home Office/Inv	vard Remittances	-	
Capital Paid in Excess of Par Value			
Retained Earnings/Home Office Acco	unt	23,573,531,516	
Reserve Accounts		(10,729,562,142)	
Remeasurement Gains (Losses)			
on Retirement Pension Ass	set (Obligation)	892,747,608	
Treasury Stocks			
Seed Capital on Variable Life		319,923,520.858	

NOTES:

A. Assets

- 1. Cash Cash on Hand, Cash in Banks
- 2. Invested Assets Time Deposit, Financial Assets at Fair Value Through Profit and Loss (FVPL),

Held-to-Maturity (HTM) Investments, net, Available-for-Sale (AFS) Financial Assets,net, Loans and Receivables,net, Investment Property, Investments in Subsidiaries, Associates, and Joint Ventures, Non-current assets held-for-sale, Security fund contribution, and Derivative Assets Held for Hedging

- 3. Reinsurance Accounts Due from Ceding Cos. net, Funds Held By Ceding Cos., net,
- Amounts Recoverable from Reinsurers, net, Other RI Accts. Receivables, net
 4. Others All other assets reflected in the Financial Reporting Framework

B. Liabilities

- Aggregate Reserves Aggregate Reserves for Life Policies, Aggregate Reserves for Accident & Health Policies and Supplementary Contracts without Life Contingencies
- 2. Reinsurance Accounts Payable includes Due To Reinsurers and Funds Held for Reinsurers

C. Networth

 Reserve Accounts - includes Reserves for AFS Securities, Cash Flow Hedge, Hedge of a Net Investment in Foreign Operations, Cumulative Foreign Currency Translation, Remeasurement on Life Insurance Reserves, Reserve for Investments in Associates and Reserve for Appraisal Investment - Property and Equipment.

II. INVESTED ASSETS

1	Financial Assets at Fair Value Through Profit and Loss a) Securities Held for Trading a.1. Trading Debt Securities - Government a.2. Trading Debt Securities - Private a.3. Trading Equity Securities a.4. Mutual Funds a.5. Unit Investment Trust Funds a.6. Real Estate Investment Trusts a.7. Other Funds		
	b) Financial Assets Designated at Fair Value Through Profit and Loss (FVPL) b.1. Debt Securities - Government b.2. Debt Securities - Private b.3. Equity Securities b.4. Mutual Funds b.5. Unit Investment Trust Funds b.6. Real Estate Investment Trusts b.7. Other Funds c) Derivative Assets		
2	Held to Maturity (HTM) Investments, net a) HTM Debt Securities - Government b) HTM Debt Securities - Private		
3	Loans and Receivables, net a) Real Estate Mortgage Loans b) Collateral Loans		10,777,065,808.36
	c) Guaranteed Loans	3,634,350,000.00	
	d) Chattel Mortgage Loans e) Policy Loans	7,142,715,808.36	
	f) Notes Receivable	7,142,710,000.00	
	g) Housing Loans		
	h) Car Loans i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities		
	Salary Loans Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		109,607,081,062.86
•	a) AFS Debt Securities - Government	95,277,539,387.33	
	b) AFS Debt Securities - Private	4,465,472,346.55	
	c) AFS Equity Securities d) Mutual Funds	6,784,418,271.75 2,972,451,057.24	
	e) Unit Investment Trust Funds	-	
	f) Real Estate Investment Trusts	-	
	g) Other Funds	107,200,000.00	
5	Investments in Subsidiaries, Associates and Joint Ventures		2,173,159,571.62
	a) Investments in Subsidiaries	2,173,159,572	
	b) Investments in Associates c) Investments in Joint Ventures		
•			4 440 505 405 00
6	Investment Property		1,112,505,135.93
7	Time Deposits / Fixed Deposits Non-current Assets Held for Sale		973,199,999.98
8			4 450 000 40
9	Security Fund Contribution		1,450,020.13
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		124,644,461,598.88

- Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
 Loans and Receivables,net Net of Allowance for impairment losses
- Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets in the I. Financial Condition

II. INVESTED ASSETS (SEGREGATED FUND ASSETS)

1	Financial Assets at Fair Value Through Profit and Loss		123,680,506,816.00
	Securities Held for Trading		
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trusts		
	a.7. Other Funds		
	b) Financial Assets Designated at Fair Value Through		
	Profit and Loss (FVPL)	123,428,354,405.00	
		123,420,334,403.00	
	5,252,521,101.00		
	b.4. Mutual Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
	c) Derivative Assets	252,152,411.00	
2	Hold to Maturity (HTM) Investments, not		
2	Held to Maturity (HTM) Investments, net		
	a) HTM Debt Securities - Government		
	b) HTM Debt Securities - Private		
3	Loans and Receivables, net		3,158,261,071.00
Ü	a) Real Estate Mortgage Loans		0,100,201,011.00
	b) Collateral Loans		
	c) Guaranteed Loans	2,478,261,071	
	d) Chattel Mortgage Loans	2,470,201,071	
	e) Policy Loans		
	f) Notes Receivable		
	g) Housing Loans	-	
	h) Car Loans		
	i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities	680,000,000	
	I) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		_
-	a) AFS Debt Securities - Government		
	b) AFS Debt Securities - Private		
	c) AFS Equity Securities		
	d) Mutual Funds		
	e) Unit Investment Trust Funds		
	f) Real Estate Investment Trusts		
	g) Other Funds		
	g) Other Funds		
5	Investments in Subsidiaries, Associates and Joint Ventures		
	a) Investments in Subsidiaries		
	b) Investments in Associates		
	c) Investments in Joint Ventures		
6	Investment Property		
7	Time Deposits / Fixed Deposits		489,100,000
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		127,327,867,887.00

- 1. Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
- 2. Loans and Receivables,net Net of Allowance for impairment losses
- 3. Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets under Segregated Fund Assets in the I. Financial Condition

III. OPERATING RESULTS

Premium Income (net of reinsurance)		11,261,518,174.30_A
Increase /(Decrease) in Reserves		889,751,364.00_B
Commissions Earned		C
Income from Variable Life		D
Other Underwriting Income		E
Total Underwriting Income (A - B + C + D + E)		10,871,766,810.30_F
Benefit Payments		1,942,268,005.39 G
Expenses from Variable Life		Н
Commission Expenses		<u>1,138,522,467.18</u> I
Premium Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	39,124,464.51 70,628,537.69	109,753,002.20 J
Documentary Stamp Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	1,483,260.00 5,738,250.00	<u>7,221,510.00</u> K
Other Underwriting expenses		24,361,736.88 L
Total Underwriting Expenses (G + H + I + J + K + L)		3,222,126,721.65 M
Net Underwriting Gain/ Loss (F - M)		7,649,640,088.65 N
Gross Investment Income a) Dividends Earned b) Real Estate Income Earned c) Interest Income Earned d) Other Income	56,365,596.17 28,813,015.93 1,699,558,071.10 3,355,024,645.34	<u>5,139,761,328.54</u> O
Investment Expenses		135,352,982.11_P
Final Tax		280,630,372.87_Q
Net Investment Income (O -P - Q)		4,723,777,973.56_R
Other Income / (Expense)		(8,501,004,038.34)_S
Capital Gain/ (Loss)		224,568,598.46_T
General & Administrative Expenses		2,096,178,857.93_U
Net Income /(Loss) before Inc.Tax (N + R + S + T - U)		2,000,803,764.40_V
Income Tax		46,701,046.91 W
Net Income /(Loss) as of the quarter (V - W)		1,954,102,717.48_X

I hereby certify to the accuracy/correctness of the aforementioned data

As of the Quarter ending March 31, 2021

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

V. Premiums By Type & Business Line

	TOTALS	VARIABLE	ORDINARY	GROUP &	ACCIDENT*	HEALTH*	MICRO	MIGRANT
	(cols 2-6)	LIFE	LIFE*	INDUSTRIAL LIFE*			INSURANCE**	WORKERS**
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
NEW BUSINESS								
FIRST YEAR (Other than Single)								
First year premiums and considerations direct business	1,810,533,616.85	1,342,323,483.57	450,637,298.33	17,005,830.86	567,004.09	-	-	-
First year reinsurance premiums assumed	-	-	-	-	-	-	-	-
First year reinsurance premiums ceded	16,031,047.20	9,484,707.62	6,546,339.58	-	-			
4. First year premiums and considerations - (line1+line2 - line3)	1,794,502,569.65	1,332,838,775.95	444,090,958.75	17,005,830.86	567,004.09	-	-	-
SINGLE								
Single premiums and considerations direct business	1,436,565,001.73	1,247,441,475.59	189,123,526.14					
Single reinsurance premiums assumed	-	-	-	-	-	-	-	-
7. Single reinsurance premiums ceded	-	-	-	-	-	-	-	-
8. Single premiums and considerations - (line5 + line6 -line7)	1,436,565,001.73	1,247,441,475.59	189,123,526.14	-	-	-	-	-
RENEWAL								
Renewal premiums and considerations direct business	8,089,160,031.04	6,539,326,559.41	1,464,501,339.02	82,773,959.44	2,558,173.17	-	-	-
10. Renewal reinsurance premiums assumed	-	-	-	-	-	-	-	-
11. Renewal reinsurance premiums ceded	58,709,428.11	49,119,236.05	9,418,827.12	170,389.25	975.69			
12. Renewal premiums and considerations - (line9 + line10 - line11)	8,030,450,602.93	6,490,207,323.36	1,455,082,511.90	82,603,570.19	2,557,197.48	-	-	-
TOTAL								
13. Total premiums and considerations direct business - (line1+line5+line9)	11,336,258,649.62	9,129,091,518.57	2,104,262,163.49	99,779,790.30	3,125,177.26	-	-	-
14. Total reinsurance premiums assumed - (line2+line6+line10)	-	-	-	-	-	-	-	-
15. Total reinsurance premiums ceded - (line3+line7+line11)	74,740,475.31	58,603,943.67	15,965,166.70	170,389.25	975.69	-	-	-
16. Total premiums and considerations - (line4+line8+line12)	11,261,518,174.31	9,070,487,574.90	2,088,296,996.79	99,609,401.05	3,124,201.57	-	-	-

NOTES:

* Inclusive of microinsurance and migrant workers insurance businesses

** Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial, Accident and Health

I hereby certify to the accuracy/correctness of the aforementioned data:

MARIA SACHIKO A. PANG CHIEF ACTUARY

(Signature over printed name of Responsible Officer)

As of the Quarter ending March 31, 2021

SUN	LIFE OF	CANADA	(PHILIPPINES).	INC

Name of Insurance Company

IV. BUSINESS DONE

			TOTALS					Ordinary Insurance *								
						Whole I	_ife		Endowme	ent		Term				
(1)	No. of Policies (2)	No. of Certificates (3)	Insured Lives (4)	Sum Assured (5)	No. of Policies (6)	Insured Lives (7)	Sum Assured (8)	No. of Policies (9)	Insured Lives (10)	Sum Assured (11)	No. of Policies (12)	Insured Lives (13)	Sum Assured (14)	No. of Policies (15)		
. ,	,	(-,	. ,	(-)	(-,	. ,	(-/	(-,	(- /	,	,	(- /	,	(- /		
1. Beginning Balance	1,405,657	564,540	1,968,240	1,617,063,959,872	313,624	313,624	233,246,918,386	12,092	12,092	5,918,914,196	32,165	32,165	41,920,335,171	357,881		
2. New Business	62,380	34,779	97,080	72,013,436,567	8,389	8,389	6,528,801,106	699	699	201.144.989	3,960	3,960	4,409,202,523	13,048		
a. Issued	58,280	33,712	91,918	68,853,249,375	7,738	7,738	6,128,922,284	627	627	161,227,875	3,546	3,546	3,828,087,160	11,911		
b. Revived	4,100	4,642	8,737	5,571,263,711	651	651	509,915,616	72	72	17,430,600	414	414	610,170,747	1,137		
c. Increased	-	(3,575)	(3,575)	(2,411,076,519)	-	-	(110,036,794)	-	-	22,486,514	-	-	(29,055,384)	-		
d. Others	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
3. Insurance Terminated	22,448	6,149	28,523	25,107,553,527	3,008	3,008	1,927,712,179	902	902	378,397,801	2,215	2,215	2,370,139,094	6,125		
In force as of end of the Quarter	1,445,589	593,170	2,036,797	1,663,969,842,911	319,005	319,005	237,848,007,313	11,889	11,889	5,741,661,384	33,910	33,910	43,959,398,601	364,804		

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

														LIFE INSURAN
								Gro	oup & Industr	ial *				
	Sub - To	otal		Perm	anent				Term			Su	b - Total	
(1)	Insured Lives (16)	Sum Assured (17)	No. of Policies (18)	No. of Certificates (19)	Insured Lives (20)	Sum Assured (21)	No. of Policies (22)	No. of Certificates (23)	Insured Lives (24)	Sum Assured (25)	No of Policies (26)	No. of Certificates (27)	Insured Lives (28)	Sum Assured (29)
Beginning Balance	357,881	281,086,167,754					1,274	278,285	278,285	106,828,499,415	1,274	278,285	278,285	106,828,499,415
New Business a. Issued	13,048 11,911	11,139,148,618 10,118,237,319	-	-	-	-	67 64	29,337 27,976	29,337 27,976	12,907,541,705 13,574,812,561	67 64	29,337 27,976	29,337 27,976	12,907,541,705 13,574,812,561
b. Revived	1,137	1,137,516,963					3	3,297	3,297	1,627,200,000	3	3,297	3,297	1,627,200,000
c. Increased d. Others	-	(116,605,664)					-	(1,936)	(1,936)	(2,294,470,855)	-	(1,936)	(1,936)	(2,294,470,855)
3. Insurance Terminated	6,125	4,676,249,074					70	5,634	5,634	1,469,421,772	70	5,634	5,634	1,469,421,772
In force as of end of the Quarter	364,804	287,549,067,298	-	-	-	-	1,271	301,988	301,988	118,266,619,349	1,271	301,988	301,988	118,266,619,349

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

	CE														,
		VADIABLI			ACCIDENT										
		VARIABLI	E LIFE		Individual			Gro	up			Sub-1	Total		
(1)	No. of Policies (30)	Insured Lives (31)	Sum Assured (32)	No. of Policies (33)	Insured Lives (34)	Sum Assured (35)	No. of Policies (36)	No. of Certificates (37)	Insured Lives (38)	Sum Assured (39)	No. of Policies (40)	No. of Certificates (41)	Insured Lives (42)	Sum Assured (43)	No. of Policies (44)
Beginning Balance	1,045,819	1,045,819	1,229,149,292,703				683	286,255	286,255		683	286,255	286,255	-	
2. New Business	49,253	49,253	47,966,746,243	-	-	-	12	5,442	5,442	-	12		5,442	-	-
a. Issued b. Revived	46,295 2,958	46,295 2,958	45,160,199,495 2,806,546,748				10 2	5,736 1,345	5,736 1,345		10 2	1,345	5,736 1,345	-	
c. Increased d. Others	-	-	-				-	(1,639)	(1,639)		-	(1,639)	(1,639) -	-	
3. Insurance Terminated	16,249	16,249	18,961,882,681				4	515	515		4	515	515	-	
In force as of end of the Quarter	1,078,823	1,078,823	1,258,154,156,264	-	-	-	691	291,182	291,182	-	691	291,182	291,182	-	-

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

	Individual	
(1)	Insured Lives (45)	Sum Assured (46)
1. Beginning Balance		
2. New Business	-	-
a. Issued		
b. Revived		
c. Increased		
d. Others		
3. Insurance Terminated		
In force as of end of the Quarter	-	-

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

		ŀ	IEALTH					MICROINSURANCE**				MIGRANT WORKERS INSURANCE**				
		Gro	up			Sub-	Total						1			
(1)	No. of Policies (47)	No. of Certificates (48)	Insured Lives (49)	Sum Assured (50)	No. of Policies (51)	No. of Certificates (52)	Insured Lives (53)	Sum Assured (54)	No. of Policies (55)	No. of Certificates (56)	Insured Lives (57)	Sum Assured (58)	No. of Policies (59)	No. of Certificates (60)	Insured Lives (61)	Sum Assured (62)
,	`	` ′		`	_ ` /	` ′	, ,	, ,		 	` '	i ` ′	` ′		,	
Beginning Balance					-	-	-	-								
New Business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
a. Issued																
b. Revived					-	-	-	-								
c. Increased					-	-	-	-								
d. Others					-	-	-	-								
3. Insurance Terminated					-	-	-	-								
In force as of end of the Quarter	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-	

Note:

I hereby certify to the accuracy/correctness of the aforementioned data

MARIA SACHIKO A. PANG -/CHIEF ACTUARY

(Signature over printed name of Responsible Officer)

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

^{**} Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial and Accident & Health