## **Board of Director's Skills Matrix**

The Board of Director's Skills Matrix below represents the Directors' key skills, which are particularly valuable to the effective oversight of the Company and execution of our strategy.

Experiences and Skills	Lucy CL Chou	Alexander S. Narciso	Oscar S. Reyes	Francisco S.A. Sandejas	Benedicto C. Sison
Executive Leadership	✓	✓	✓	<b>√</b>	✓
Financial Services	✓	<b>√</b>	✓	<b>√</b>	<b>√</b>
Government Relations/Policy	✓		✓	<b>√</b>	<b>√</b>
International Business	✓	<b>✓</b>	✓	<b>√</b>	<b>√</b>
Risk Management	<b>√</b>	<b>√</b>	✓	<b>√</b>	<b>√</b>
Actuarial	<b>√</b>		✓	✓	<b>√</b>
Human Resources	✓	<b>√</b>	✓	✓	<b>√</b>
Accounting	✓		✓	✓	<b>√</b>
Customer needs, behavior and brands	✓	<b>√</b>	✓	✓	<b>√</b>
Sales and Distribution	✓	<b>√</b>	✓	✓	<b>√</b>
Corporate Governance	✓	<b>√</b>	✓	✓	<b>√</b>
Corporate Development	✓		✓	✓	<b>✓</b>