## Sun

## Life Financial

## ANNUAL STATEMENT

OF

SUN LIFE FINANCIAL PLANS, INC.<br>5th Floor,Sun Life Centre,5th Avenue corner Rizal Drive, Bonifacio Global City ,Taguig City 1634

Submitted to the
INSURANCE COMMISSION
Manila, Philippines

For the Year Ended
DECEMBER 31, 2020


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
Annex A to Company Profile

| Provinces By Region <br> (1) | Number of |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branches |  |  | Extension Office(5) | Service Office (6) | Satellite Office(7) | Salaried Employees(8) | Pre-Need Sales Counselors(9) |
|  | Domestic (2) | Foreign (3) | Total <br> (4) |  |  |  |  |  |
| NCR |  |  |  |  |  |  |  |  |
| 1. Manila | 1 | - | 1 | - | - | - | - | 70 |
| 2. Mandaluyong |  | - |  | - | - | - | - |  |
| 3. Marikina |  | - |  | - | - | - | - |  |
| 4. Pasig | 1 | - | 1 | - | - | - | - | 22 |
| 5. San Juan | 1 | - | 1 | - | - | - | - | 47 |
| 6. Quezon City | 2 | - | 2 | - | - | - | - | 10 |
| 7. Caloocan City | 1 | - | 1 | - | - | - | - |  |
| 8. Malabon |  | - |  | - | - | - | - |  |
| 9. Navotas |  | - |  | - | - | - | - |  |
| 10. Valenzuela |  | - |  | - | - | - | - |  |
| 11. Las Pinas |  | - |  | - | - | - | - |  |
| 12. Makati | 4 | - | 4 | - | - | - | - | 241 |
| 13. Muntinlupa | 1 | - | 1 | - | - | - | - |  |
| 14. Pasay City |  | - |  | - | - | - | - |  |
| 15. Taguig City | 1 | - | 1 | - | - | - | - | 8 |
| 16. Pateros |  | - |  | - | - | - | - |  |
| 17. Parañaque |  | - |  | - | - | - | - |  |
|  | 12 | - | 12 | - | - | $-$ | - | 398 |
| CAR |  |  |  |  |  |  |  |  |
| 1. Abra | - | - |  | - | - | - | - |  |
| 2. Apayao | - | - |  | - | - | - | - |  |
| 3. Benguet | - | - |  | - | - | - | - |  |
| 4. Baguio City | 1 | - | 1 | - | - | - | - |  |
| 5. Ifugao | - | - |  | - | - | - | - |  |
| 6. Kalinga | - | - |  | - | - | - | - |  |
| 7. Mountain Province | - | - |  | - | - | - | - |  |
|  | 1 | - | 1 | - | - | - | - | - |
| Region I |  |  |  |  |  |  |  |  |
| 1. llocos Norte | - | - |  | - | - | - | - |  |
| 2. llocos Sur | - | - |  | - | - | - | - |  |
|  | - | - |  | - | $-$ | $-$ | $-$ | $-$ |
| TOTAL | 13 | - | 13 | - | - | - | $\bullet$ | 398 |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
Annex A to Company Profile

| Provinces By Region(1) | Number of |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branches |  |  | Extension Office(5) | Service Office(6) | Satellite Office <br> (7) | Salaried Employees(8) | Pre-Need Sales Counselors(9) |
|  | $\begin{aligned} & \hline \text { Domestic } \\ & (2) \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { Foreign } \\ & \text { (3) } \\ & \hline \end{aligned}$ | Total <br> (4) |  |  |  |  |  |
| Region V |  |  |  |  |  |  |  |  |
| 3. Camarines Sur | - | - |  | - | - | - |  |  |
| 4. Catanduanes | - | - |  | - | - | - |  |  |
| 5. Masbate | - | - |  | - | - | - |  |  |
| 6. Naga City | 1 | - | 1 | - | - | - |  |  |
| 7. Sorsogon |  | - |  | - | - | - |  |  |
|  | 1 | - | 1 | - | - | - | - | - |
| Region VI |  |  |  |  |  |  |  |  |
| 1. Aklan | 1 | - | 1 | - | - | - |  |  |
| 2. Antique |  | - |  | - | - | - |  |  |
| 3. Capiz | 1 | - | 1 | - | - | - |  |  |
| 4. Negros Occidental |  | - |  | - | - | - |  |  |
| 5. Bacolod City | 1 | - | 1 | - | - | - |  |  |
| 6. Guimaras |  | - |  | - | - | - |  |  |
| 7. lloilo |  | - |  | - | - | - |  |  |
| 8. lloilo City | 1 | - | 1 | - | - | - |  | 22 |
|  | 4 | - | 4 | - | - | - | - | 22 |
| Region VII |  |  |  |  |  |  |  |  |
| 1. Bohol | 1 | - | 1 | - | - | - |  |  |
| 2. Cebu |  | - |  | - | - | - |  |  |
| 3. Cebu City | 1 | - | 1 | - | - | - |  | 8 |
| 4. Lapu-Lapu |  | - |  | - | - | - |  |  |
| 5. Mandaue City |  | - |  | - | - | - |  |  |
| 6. Negros Oriental | 1 | - | 1 | - | - | - |  |  |
| 7. Siquijor |  | - |  | - | - | - |  |  |
|  | 3 | - | 3 | - | - | - | - | 8 |
| Region VIII |  |  |  |  |  |  |  |  |
| 1. Biliran | - | - |  | - | - | - |  |  |
| 2. Eastern Samar | - | - |  | - | - | - |  |  |
| 3. Leyte | - | - |  | - | - | - |  |  |
| 4. Tacloban City | 1 | - | 1 | - | - | - |  |  |
| 5. Northern Samar | - | - |  | - | - | - |  |  |
| 6. Southern Leyte | - | - |  | - | - | - |  |  |
| 7. Samar (Western Samar) | - | - |  | - | - | - |  |  |
| 8. Ormoc City | - | - |  | - | - | - |  |  |
|  | 1 | - | 1 | - | - | - | - | - |
| REGION IX |  |  |  |  |  |  |  |  |
| 1. Zamboanga Del Norte | - | - |  | - | - | - |  |  |
| 2. Zamboanga Del Sur | - | - |  | - | - | - |  |  |
| 3. Zamboanga City | 1 | - | 1 | - | - | - |  |  |
| 4. Zamboanga Sibugay | - | - |  | - | - | - |  |  |
| 5. City of Isabela | - | - |  | - | - | - |  |  |
|  | 1 | - | 1 | - | - | - | - | - |
| TOTAL | 10 | - | 10 | - | - | - | - | 30 |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

| Provinces By Region(1) | Number of |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Branches |  |  |  | Extension Office <br> (5) | Service Office <br> (6) | Satellite Office <br> (7) | Salaried Employees <br> (8) | Pre-Need Sales Counselors <br> (9) |
|  | Domestic <br> (2) | Foreign (3) |  | (4) |  |  |  |  |  |
| Region X |  |  |  |  |  |  |  |  |  |
| 1. Bukidnon | 1 |  | - | 1 | - | - | - | - | - |
| 2. Camiguin |  |  | - |  | - | - | - | - | - |
| 3. Lanao Del Norte |  |  | - |  | - | - | - | - | - |
| 4. lligan City | 1 |  | - | 1 | - | - | - | - | - |
| 5. Misamis Occidental |  |  | - |  | - | - | - | - | - |
| 6. Misamis Oriental |  |  | - |  | - | - | - | - | - |
| 7. Cagayan de Oro City | 1 |  | - | 1 | - | - | - | - | 2 |
|  | 3 |  | - | 3 | - | - | - | - | 2 |
| Region XI |  |  |  |  |  |  |  |  |  |
| 1. Davao del Norte | 1 |  | - | 1 | - | - | - | - | - |
| 2. Davao del Sur |  |  | - |  | - | - | - | - | - |
| 3. Davao City | 1 |  | - | 1 | - | - | - | - | 15 |
| 4. Davao Oriental | . |  | - |  | - | - | - | - | - |
| 5. Compostela Valley |  |  | - |  | - | - | - | - | - |
| 6. Davao Occidental |  |  | - |  | - | - | - | - | - |
|  | 2 |  | - | 2 | - | - | - | - | 15 |
| Region XII |  |  |  |  |  |  |  |  |  |
| 1. North Cotabato |  |  | - |  | - | - | - | - | - |
| 2. Sarangani |  |  | - |  | - | - | - | - | - |
| 3. South Cotabato | 1 |  | - | 1 | - | - | - | - | - |
| 4. General Santos City | 1 |  | - | 1 | - | - | - | - | 5 |
| 5. Sultan Kudarat |  |  | - |  | - | - | - | - |  |
|  | 2 |  | - | 2 | - | - | - | - | 5 |
| Region XIII |  |  |  |  |  |  |  |  |  |
| 1. Agusan del Norte | - |  | - |  | - | - | - | - | - |
| 2. Butuan City | 1 |  | - | 1 | - | - | - | - | - |
| 3. Agusan del Sur |  |  | - |  | - | - | - | - | - |
| 4. Surigao del Norte |  |  | - |  | - | - | - | - | - |
| 5. Surigao del Sur |  |  | - |  | - | - | - | - | - |
| 6. Dinagat Islands |  |  | - |  | - | - | - | - | - |
|  | 1 |  | - | 1 | - | - | - | - | - |
| BARMM |  |  |  |  |  |  |  |  |  |
| 1. Basilan |  |  | - |  | - | - | - | - | - |
| 2. Lanao del Sur |  |  | - |  | - | - | - | - | - |
| 3. Maguindanao |  |  | - |  | - | - | - | - | - |
| 4. Sulu |  |  | - |  | - | - | - | - | - |
| 5. Tawi-tawi |  |  | - |  | - | - | - | - | - |
| 6. Cotabato City |  |  | - |  | - | - | - | - | - |
|  |  |  | - |  | - | - | - | - | - |
| TOTAL | 8 |  |  | 8 |  |  |  |  | 22 |
| GRAND TOTAL | 47 |  | - | 47 | - | - | - | - | 476 |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

Exhibit 1 - BALANCE SHEET

| ASSETS | Current Year | Previous Year |
| :---: | :---: | :---: |
| 1. Investments in Trust Funds (Schedule 1) | 5,825,118,915 | 5,587,832,174 |
| 2. Insurance Premium Fund (Schedule 2) | - |  |
| 3. Corporate Assets: -Government Securities (Schedule 3-1) | 297,689,820 | 272,502,360 |
| $4 . \quad$-Cash on Hand \& in Banks (Schedule 3-2) | 127,486,969 | 406,073,436 |
| $5 . \quad$ - Mutual Funds / UITF (Schedule 3-3) | 15,737,744 | 15,099,104 |
| $6 . \quad$ - Short Term Investments (Schedule 3-4) | - |  |
| $7 . \quad$ - Corporate Bonds (Schedule 3-5) | - |  |
| $8 . \quad$ - Mortgage Loans (Schedule 3-6) | - |  |
| $9 . \quad$ - Planholders' Loans (Schedule 3-7) | - | - |
| 10. - Stocks (Schedule 3-8) | - |  |
| 11. - Real Estate (Schedule 3-9) | - | - |
| $12 . \quad$ - Other Investments (Schedule 3-10) | - |  |
| 13. - Accrued Investment Income (Schedule 3-11) | 3,075,242 | 3,200,860 |
| 14. - Due from Trustee Banks | - | 29,869,322 |
| $15 . \quad$ - Property and Equipment (Schedule 3-13) | - |  |
| 16.1 - Inventories (Schedule 3-14) | - |  |
| 17. - Other Assets (Schedule 3-15) | 744,954 | 759,181 |
| 18. Total Assets | 6,269,853,644 | 6,315,336,438 |
|  |  |  |
| LIABILITIES |  |  |
| 19. Pre-need Reserves ( Exhibit 6 -Seriatim List) | 5,324,268,274 | 5,606,741,774 |
| 20. Insurance Premium Reserve (Schedule 4) | - | - |
| 21. Other Reserves ( Schedule 5) | - | - |
| 22. Planholders' Benefits Payable (Schedule 6) | 181,596,071 | 118,034,046 |
| 23. Planholders' Deposits ( Schedule 7) | 34,443,942 | 29,875,807 |
| 24. Counselors' Bond Reserves (Schedule 8) | 864,251 | 6,978,265 |
| 25. Accounts / Notes Payable (Schedule 9) | 3,251,694 | 3,397,171 |
| 26. Taxes Payable (Schedule 10) | 660,597 | 681,243 |
| 27. Accrued Expenses (Schedule 11) | 9,661,426 | 5,009,611 |
| 28. Other Liabilities (Schedule 12) | - | - |
| 29. Total Liabilities | 5,554,746,255 | 5,770,717,917 |
|  |  |  |
| STOCKHOLDERS' EQUITY |  |  |
| 30. Paid-up Capital Stock (Schedule 13) | 125,000,000 | 125,000,000 |
| 31. Additional Paid-in Capital | 375,000,000 | 375,000,000 |
| 32. Deposit for Future Subscription/Contributed Surplus | 400,000,000 | 400,000,000 |
| 33. Special Surplus Funds: | - |  |
| 34. Fluctuation/Revaluation Reserve - Trust Funds | 964,407,538 | 684,797,020 |
| 35. Fluctuation Reserve - Corporate Assets | 28,419,602 | 928,822 |
| 36. Retained Earnings - Trust Fund | 6,220,146,845 | 5,982,556,489 |
| 37. Retained Earnings Corporate Assets | $(7,397,866,596)$ | (7,023,663,810) |
| 38. Total Stockholders' Equity | 715,107,389 | 544,618,521 |
| 39. Total Liabilities \& Stockholders' Equity | 6,269,853,644 | 6,315,336,438 |

## ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

Exhibit 2- INCOME STATEMENT

| (Accrual Basis) |  |  |
| :---: | :---: | :---: |
| Premiums | $P$ | 89,182,159 a |
| Increase(Decrease) in Pre-Need Reserves |  | $(282,473,500) \mathrm{b}$ |
| Increase(Decrease) in Insurance Premium Reserves |  | -c |
| Increase(Decrease) in Other Pre-Need Reserves |  | -d |
| *Other Direct Income (ex. Processing fees, surcharges, etc.) |  | 7,955,600 e |
| Total Direct Income (a-b-c-d + e) |  | 379,611,259 f |
| Less: Benefit Payments (Surrenders, maturities, lapsed, terminated, etc.) P | 738,937,061 g. 1 |  |
| Commissions Expenses | 1,278,774 g. 2 |  |
| *Other Direct Expenses (insurance, discount, overrides, bonus, etc.) | 1,568,601 g. 3 |  |
| Total Direct Expenses (g.1 + g. 2 + g. ${ }^{\text {) }}$ |  | 741,784,436 g |
| Gain/(Loss) ( $\mathrm{f}-\mathrm{g}$ ) |  | $(362,173,177) \mathrm{h}$ |
| Plus: Interest/Income Earned from the following Trust Fund/Placements/Investments. (Gross of Final Taxes) |  |  |
| Bonds ( net of amortization of P2,303,320) | 14,354,180 i. 1 |  |
| Stocks | - i. 2 |  |
| Real Estate | - i. 3 |  |
| Purchase Money Mortgage | - i. 4 |  |
| Mortgage Loans | - i. 5 |  |
| Collateral Loans | - i. 6 |  |
| Guaranteed Loans | - i. 7 |  |
| Trust Fund (net of trustee fee of P17,623,523 and provision for tax on trust fund P74,696,516) | 237,590,353 i. 8 |  |
| Short-term Investments | - i .9 |  |
| Other Investments (market movement of mutual fund) | 638,640 i. 10 |  |
| Bank Deposits (Time/Deposits) | 2,098,909 i. 11 | 254,682,083 i |
| Total Gain/(Loss) \& Interest Earned ( $\mathrm{h}+\mathrm{i}$ ) |  | $(107,491,094){ }^{j}$ |
| Other Income/Expense items: |  |  |
| Depreciation - Building | - k. 1 |  |
| Investment Expenses | -k. 2 |  |
| *Other Income/Other Expenses (ex. Forex gain/(loss), etc.) | - k. 3 | - $k$ |
| Sub-Total ( $\mathrm{j}+\mathrm{k}$ ) |  | - 1 |
| Less: Taxes other than Income tax |  |  |
| Taxes on Real Estate | - m. 1 |  |
| Documentary Stamp Tax | 185,618 m. 2 |  |
| Corporate Residence Certificate | 10,500 m. 3 |  |
| Assessment, Licenses \& Fees | 1,982,911 m. 4 |  |
| VAT \& Fringe Benefit Tax | - m. 5 |  |
| Final Taxes | - m. 6 | 2,179,029 m |
| Other General Expenses |  |  |
| Salaries \& Wages | - n .1 |  |
| Allowance to Officers | - n .2 |  |
| Allowance to Employees | - n .3 |  |
| Pension, Retirement, \& Other |  |  |
| similar benefits (SSS, Medicare, etc.) | - n .4 |  |
| Rent, Light \& Water | - n .5 |  |
| Other General Expenses | 22,691,009 n. 6 | 22,691,009 n |
| Sub-Total (taxes \& general expenses) ( $\mathrm{m}+\mathrm{n}$ ) |  | 24,870,038 0 |
| Net Income/(Loss) before Income Tax |  | $(132,361,133) p$ |
| Less: Income Tax |  | 3,751,299 q |
| Net Income/(Loss) for the year (p-q) |  | $(136,112,431) \mathrm{r}$ |

Note: Fair value loss on Financial Assets at FVOCI amounting to P663,789,915.
*Please specify on separated sheet

| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| EXHIBIT 3 - SUMMARY OF MONTHLY DEPOSITS TO THE TRUST FUND (Per Plan) |  |  |  |  |  |
| Month |  | Amount | Amount of | Amount of | Remarks |
|  |  | Collected | Required Deposit | Actual Deposit |  |
| (1) |  | (2) | (3) | (4) | (5) |
| Memorial Plan: |  |  |  |  |  |
|  | January | - | - | - |  |
|  | February | - | - | - |  |
|  | March | - | - | - |  |
|  | April | - | - | - |  |
|  | May | - | - | - |  |
|  | June | - | - | - |  |
|  | July | - | - | - |  |
|  | August | - | - | - |  |
|  | September | - | - | - |  |
|  | October | - | - | - |  |
|  | November | - | - | - |  |
|  | December | - | - | - |  |
|  |  | - | - | - |  |
| Education Plan: |  |  |  |  |  |
|  | January | 75,722 | 32,109 | 68,461 |  |
|  | February | 101,261 | 34,470 | 34,334,470 |  |
|  | March | 12,781 | 37,743 | 35,035 |  |
|  | April | 101,361 | 19,864 | 20,899 |  |
|  | May | 23,660 | 56,326 | 57,999 |  |
|  | June | 228,913 | 54,091 | 54,091 |  |
|  | July | 119,659 | 104,198 | 104,198 |  |
|  | August | 118,681 | 46,677 | 46,677 |  |
|  | September | 67,683 | 72,087 | 72,087 |  |
|  | October | 141,965 | 109,114 | 106,303 |  |
|  | November | 107,881 | 31,988 | 10,110 |  |
|  | December | 50,013 | 65,057 | 73,260 |  |
|  |  | 1,149,580 | 663,724 | 34,983,590 |  |
| Pension Plan: |  |  |  |  |  |
|  | January | 12,808,053 | 2,395,533 | 6,103,353 |  |
|  | February | 6,725,609 | 9,145,995 | 9,145,995 |  |
|  | March | 4,933,719 | 5,305,549 | 3,118,152 |  |
|  | April | 3,048,786 | 3,041,578 | 17,828,975 |  |
|  | May | 8,219,889 | 3,266,207 | 3,266,207 |  |
|  | June | 8,894,046 | 5,298,243 | 5,298,243 |  |
|  | July | 4,687,369 | 5,439,955 | 5,439,955 |  |
|  | August | 8,160,284 | 5,401,930 | 5,401,930 |  |
|  | September | 7,573,448 | 5,554,649 | 5,554,649 |  |
|  | October | 15,047,582 | 11,392,504 | 11,392,504 |  |
|  | November | 5,944,617 | 3,964,097 | 3,330,168 |  |
|  | December | 5,616,038 | 7,649,494 | 5,247,065 |  |
|  |  | 91,659,440 | 67,855,734 | 81,127,196 |  |
| GRAND TOTAL |  | 92,809,020 | 68,519,458 | 116,110,786 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Note: |  |  |  |  |  |
| The total 2020 actual deposits to the Trust Fund include contributions for December 2019 deposited on January 2020 amounting to P3,744,174; additional contribution for education and pension in February 2020 amounting to $\mathrm{P} 21,700,000$ and $\mathrm{P} 12,600,000$, respectively; and excludes contributions for December 2020, deposited on January 2021 amounting to P3,052,846. |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXHIBIT 4 - SUMMARY OF MONTHLY WITHDRAWALS FROM THE TRUST FUNDS (Per Plan) |  |  |  |  |  |  |  |
| Month | Total Amount of Benefits Paid | Total Amount of Withdrawal | Breakdown / Purpose of Withdrawal |  |  |  | Description for "Others" |
|  |  |  | Planholders' Benefits | Trustee's Fees | Taxes | Others |  |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Memorial Plan: |  |  |  |  |  |  |  |
| January | - | - | - | - | - |  |  |
| February | - | - | - | - | - |  |  |
| March | - | - | - | - | - |  |  |
| April | - | - | - | - | - |  |  |
| May | - | - | - | - | - |  |  |
| June | - | - | - | - | - |  |  |
| July | - | - | - | - | - |  |  |
| August | - | - | - | - | - |  |  |
| September | - | - | - | - | - |  |  |
| October | - | - | - | - | - |  |  |
| November | - | - | - | - | - |  |  |
| December | - | - | - | - | - |  |  |
|  | - | - | - | - | - |  |  |
| Education Plan: |  |  |  |  |  |  |  |
| January | 12,320,201 | 12,320,201 | 12,320,201 | 551,104 | 1,997,672 |  |  |
| February | 12,138,952 | 12,138,952 | 12,138,952 | 516,511 | 1,991,682 |  |  |
| March | 22,778,936 | 22,778,936 | 22,778,936 | 543,625 | 1,992,608 |  |  |
| April | 12,600,000 | 12,600,000 | 12,600,000 | 527,633 | 1,996,797 |  |  |
| May | - | - | - | 564,156 | 1,986,461 |  |  |
| June | 352,383 | 352,383 | 352,383 | 558,991 | 1,997,635 |  |  |
| July | - | - | - | 591,811 | 2,004,609 |  |  |
| August | 39,119,313 | 39,119,313 | 39,119,313 | 587,444 | 2,183,634 |  |  |
| September | 38,679,026 | 38,679,026 | 38,679,026 | 550,384 | 2,095,439 |  |  |
| October | 20,980,310 | 20,980,310 | 20,980,310 | 559,411 | 2,047,566 |  |  |
| November | 35,594,312 | 35,594,312 | 35,594,312 | 539,923 | 2,594,343 |  |  |
| December | - | - | - | 558,052 | 1,898,597 |  |  |
|  | 194,563,433 | 194,563,433 | 194,563,433 | 6,649,045 | 24,787,043 |  |  |
| Pension Plan: |  |  |  |  |  |  |  |
| January | 10,422,325 | 10,422,325 | 10,422,325 | 889,833 | 3,587,414 |  |  |
| February | 14,123,660 | 14,123,660 | 14,123,660 | 834,896 | 3,512,379 |  |  |
| March | 34,389,065 | 34,389,065 | 34,389,065 | 880,256 | 3,462,920 |  |  |
| April | - | - | - | 865,138 | 3,605,909 |  |  |
| May | - | - | - | 932,376 | 3,618,315 |  |  |
| June | 1,627,687 | 1,627,687 | 1,627,687 | 922,398 | 3,618,686 |  |  |
| July | - | - | - | 971,654 | 3,614,378 |  |  |
| August | 82,686,596 | 82,686,596 | 82,686,596 | 963,789 | 3,774,090 |  |  |
| September | 11,533,830 | 11,533,830 | 11,533,830 | 912,248 | 3,592,845 |  |  |
| October | 12,000,207 | 12,000,207 | 12,000,207 | 940,085 | 3,604,651 |  |  |
| November | 34,678,114 | 34,678,114 | 34,678,114 | 910,559 | 3,829,679 |  |  |
| December | - | - | - | 942,374 | 3,575,324 |  |  |
|  | 201,461,484 | 201,461,484 | 201,461,484 | 10,965,606 | 43,396,590 |  |  |
| GRAND TOTAL | 396,024,917 | 396,024,917 | 396,024,917 | 17,614,651 | 68,183,633 |  |  |
| L |  |  |  |  |  |  |  |


| ANNUAL STATEMENT For the Year Ended December 31, 2020 of Sun Life Financial Plans,Inc. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibit 5 - SUMMARY OF MONTHLY SALES FOR THE YEAR |  |  |  |  |  |
| Plan Type | Registration of Plans/Contracts |  |  | Balance of Unsold Plans/Contracts | Initial Collection |
|  | Date | Amount | Amount |  |  |
|  | Approved | Approved | Sold |  |  |
| (1) | (2) | (3) | (4) | (5) | (6) |
| Memorial Plan: |  |  |  |  |  |
| January |  |  | - | - | - |
| February |  |  | - | - | - |
| March |  |  | - | - | - |
| April |  |  | - | - | - |
| May |  |  | - | - | - |
| June |  |  | - | - | - |
| July |  |  | - | - | - |
| August |  |  | - | - | - |
| September |  |  | - | - | - |
| October |  |  | - | - | - |
| November |  |  | - | - | - |
| December |  |  | - | - | - |
| Sub-total |  |  | - | - | - |
| Education Plan: |  |  |  |  |  |
| January |  |  | - | 217,774,144 | - |
| February |  |  | - | 217,774,144 | - |
| March |  |  | - | 217,774,144 | - |
| April |  |  | - | 217,774,144 | - |
| May |  |  | - | 217,774,144 | - |
| June |  |  | - | 217,774,144 | - |
| July |  |  | - | 217,774,144 | - |
| August |  |  | - | 217,774,144 | - |
| September |  |  | - | 217,774,144 | - |
| October |  |  | - | 217,774,144 | - |
| November |  |  | - | 217,774,144 | - |
| December |  |  | - | 217,774,144 | - |
| Sub-total |  |  | - | 217,774,144 | - |
| Pension Plan: |  |  |  |  |  |
| January |  |  | 3,484,790 | 188,293,922 | 257,414 |
| February |  |  | - | 188,293,922 | - |
| March |  |  | 3,335,860 | 184,958,062 | 333,586 |
| April |  |  | - | 184,958,062 | - |
| May |  |  | 11,156,310 | 173,801,752 | 1,115,631 |
| June |  |  | 5,230,940 | 168,570,812 | 523,094 |
| July |  |  | 142,780 | 168,428,032 | 14,278 |
| August |  |  | 8,242,300 | 160,185,732 | 824,230 |
| September |  |  | - | 160,185,732 | - |
| October |  |  | 3,269,095 | 156,916,637 | 295,387 |
| November |  |  | - | 156,916,637 | - |
| December |  |  | 18,009,750 | 138,906,887 | 1,800,975 |
| Sub-total |  |  | 52,871,825 | 138,906,887 | 5,164,595 |
| GRAND TOTAL |  |  | 52,871,825 | 356,681,031 | 5,164,595 |
|  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibit 6 - SERIATIM LIST OF IN-FORCE POLICIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contract Number |  | Planholders | Birth | Inception | Plan | Maturity | Maturity | Status | Contract <br> Price | Payment <br> Mode | Total <br> Installments <br> Made | INSURANCE |  | BENEFITS |  |  |  | Reservesas of31-Dec-20 |
|  |  | Name | Date | Date | Type |  | Date |  |  |  |  | $\begin{gathered} \text { Total } \\ \text { Insurance } \\ \hline \text { Premium } \\ \hline \end{gathered}$ | Total Insurance Premium Paid | Amount of Benetits Paid | Balance | Last Availment <br> Date | Last Amount <br> Availed |  |
|  |  | Name | Date | Date | Type |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| Memorial Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | - |
| Education Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | 1,982,353,391 |
| Pension Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | 3,327,180,481 |
|  | Grand Total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | 5,309,533,872 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: | (a.) Includes maturities only.(b) Variance of Ps 14,734,402 from Pre-need Reserves is due to Reserve for lapsed policies. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXHIBIT 7 - LIST OF AVAILING PLANS FOR THE SUCCEEDING YEAR 2019 |  |  |  |  |  |  |
| Planholders' Name |  | Contract / Policy | Plan | Term Of Contract |  | Benefit |
|  |  | Number | Type | Issue Date | Maturity Date | Payable |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| Education Plan: |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  | 368,844,472 |
| Pension Plan: |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  | 273,248,353 |
| GRAND TOTAL |  |  |  |  |  | 642,092,825 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Note: | (a) For education plans, maturity date pertains to date of first benefit payout. |  |  |  |  |  |
|  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

| Exhibit 8 - CLAIMS / BENEFITS FILED |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of | Contract | Planholders' | Inception | Plan | Maturity | Maturity | Contract | Total | Total Insurance | Amount of | Date | Status of |
| Claim | Number | Name | Date | Type | Value | Date | Price | Installments Made | Premium Paid | Benefits Paid | Paid | Claim |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| Memorial Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |
| Education Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | 338,436,206 |  |  |
| Pension Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | 400,500,854 |  |  |
| Grand Total |  |  |  |  |  |  |  |  |  | 738,937,061 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For educ | lans, matu | tains to date |  |  |  |  |  |  |  |  |  |  |
| (b) Includes | ties, divide | terest on depo | es change | rovision | dividends. |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

## SCHEDULE 1 - INVESTMENTS IN TRUST FUNDS

| Description |  | VALUE OF INVESTMENTS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PLAN |  |  |  |  |  |  | INTEREST / DIVIDEND / RENTAL INCOME    <br> Collected Accrued Accrued Earned |  |  |  |
|  |  | MEMORIAL | $\begin{gathered} \text { \% to Total } \\ \text { Equity } \\ \hline \end{gathered}$ | PENSION | \% to Total Equity | EDUCATION | \% to Total Equity | TOTAL | During the Year | Previous Year | Current Year | During the Year |
| (1) |  | (2) | (3) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| Government Securities | Exh 1 (AS-TF) | - | 0.00\% | 3,407,026,465 | 93.09\% | 1,751,904,281 | 80.91\% | 5,158,930,746 | 262,592,220 | 73,974,632 | 73,537,080 | 262,154,668 |
| Cash in Savings/Time Deposits | Exh 1 (AS-TF) | - | 0.00\% | 36,388,269 | 0.99\% | 23,650,742 | 1.09\% | 60,039,011 | 1,021,415 | 21,916 | 4,518 | 1,004,017 |
| Mutual Funds/UITF | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Short Term Investments | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Corporate Bonds | Exh 1 (AS-TF) | - | 0.00\% | 78,255,238 | 2.14\% | 151,379,724 | 6.99\% | 229,634,962 | 9,235,737 | 1,637,221 | 1,665,003 | 9,263,519 |
| Mortgage Loans | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Planholders' Loans | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Stocks | Exh 1 (AS-TF) | - | 0.00\% | 87,232,961 | 2.38\% | 215,288,884 | 9.94\% | 302,521,845 | 5,325,355 | 471,377 | 288,697 | 5,142,674 |
| Real Estate | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Other Investments | Exh 1 (AS-TF) | - | 0.00\% |  | 0.00\% |  | 0.00\% | - | - | - |  |  |
| Accrued Investment Income | Exh 1 (AS-TF) | - | 0.00\% | 51,891,923 | 1.42\% | 23,603,375 | 1.09\% | 75,495,298 | - | - |  |  |
| Other Assets |  | - | 0.00\% | - | 0.00\% |  | 0.00\% | - | - | - |  |  |
| TOTAL ASSETS |  | - |  | 3,660,794,856 |  | 2,165,827,006 |  | 5,826,621,862 | 278,174,727 | 76,105,146 | 75,495,298 | 277,564,879 |
| Accrued Trust Fees | Exh 1 (AS-TF) | - |  | $(942,374)$ | -0.03\% | $(558,052)$ | -0.03\% | $(1,500,426)$ |  |  |  |  |
| Accrued Taxes | Exh 1 (AS-TF) | - |  |  | 0.00\% | - | 0.00\% | - |  |  |  |  |
| Other Liabilities | Exh 1 (AS-TF) | - |  | (727) | 0.00\% | $(1,794)$ | 0.00\% | $(2,521)$ |  |  |  |  |
| TOTAL LIABILITIES |  | - |  | $(943,101)$ |  | $(559,846)$ |  | $(1,502,947)$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY |  | - |  | 3,659,851,755 |  | 2,165,267,160 |  | 5,825,118,915 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT For the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 2-1 IPF-Government Securities

| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | $\left\lvert\, \begin{array}{cc} \text { Unrealized } \\ \text { Gain } & \text { (Loss) } \end{array}\right.$ | INTEREST |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Underwriting Discount/Premium | Acquisition Cost | $\begin{array}{c\|} \text { At } \\ \text { Acquisition } \\ \text { Date } \end{array}$ | At Closing/Balance | Book Value | Market Value |  | $\begin{aligned} & \text { Annual } \\ & \hline \text { Coupon } \end{aligned}$ | How | Collected | Accrued | Accrued | During the Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
| DOMESTIC ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FXTN: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TREASURY BILLS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FOREIGN ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| */ndicate whether annually, semi-monthly, quarterly or monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-2 IPF - Cash on hand and in banks |  |  |  |  |  |  |  |  |  |  |  |
| Description | Account/ Certificate Number | DATE |  | Annual <br> Rate/ <br> Interest | Term/ Period | BALANCE |  | INTEREST |  |  |  |
|  |  | Acquistion/ |  |  |  | At Acquisition/ | At Closing/ Balance | Collected | Accrued | Accrued | Earned |
|  |  | Placement |  |  |  | Placement Date | Sheet Date | During the Year | Previous Year | Current Year | During the Year |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| Cash on Hand |  |  |  |  |  |  |  |  |  |  |  |
| Current Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| Savings Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| Time Deposit Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 - |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| GRAND TOTAL |  |  |  |  |  | - | - | - | - | - | - |
| $\underline{1}$ |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT For the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-4 IPF - Short Term Investments |  |  |  |  |  |  |  |  |  |
| Investment Type |  | Account <br> Number | Date of Placement | Market Value | Acquisition | INTEREST |  |  |  |
|  |  | Collected |  |  |  | Accrued | Accrued | Earned |
|  |  |  |  |  |  |  | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1 | Special Deposit Accou |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  | NOT | CABLE |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |
|  |  | TOTAL |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-5 IPF - Corporate bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | $$ | INTEREST |  |  |  |  |  |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Underwriting Discount/ Premium | Acquisition Cost | At Acquisition Date | At <br> Closing/Balance <br> Sheet Date | Book Value | Market Value |  | $\begin{array}{\|c\|} \hline \text { Annual } \\ \hline \begin{array}{c} \text { Coupon } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | How | Collected <br> During the Year | Accrued | Accrued | Earned |
| 2 |  | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *Indicate whether annually, semi-monthly, quarterly or monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.



ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 2-7 IPF - Planholders' Loans

|  |  | Term of Loan |  | Contract Number | $\begin{aligned} & \text { Amount } \\ & \hline \text { of } \end{aligned}$ | Amount of Original | PRINCIPAL |  |  |  | INTEREST |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policyholder / | Date of | Date of |  |  |  | Amount Unpaid | Loaned During | Paid During | Amount Unpaid | Annual | Collected | Accrued | Accrued | Earned |
|  | Borrower | Loan | Maturity |  | Insurance | Loan | Dec. 31 Prev Yr | the Year | the Year | Dec. 31 Current Yr | Rate | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  | NOT APPL | ABLE |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 23 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 24 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 25 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

anNual statement for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

| SCHEDULE 2-8 IPF - Stocks |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DESCRIPTION | Cerrificate | Date | How | Number | Par | Rate Used | Acquisition Cost | Market Value | DIVIDEND |  |  |  |  |  |  |
|  | Number | Acquired | Acquired | of Shares | Value | to Obtain |  |  | Rate for the last 3 years preceding Current Year |  |  | Collected | Accrued | Accrued | Earned |
|  |  |  | * |  |  | MV |  |  | 2010 | 2011 | 2012 | During the Year | Previous Year | Current Year | During the Year |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Common Shares: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred Shares: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *Indicate how stocks were acquired, i.e., whether purchased or as dividend |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

|  | Area \& Description | Name of | Date | Estimated | Actual | Accumulated | Net Book | Market | RENTAL INCOME |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CT/CCT Number.; City/Province | of Lot / Building | Vendor | Acquired | Life of | Cost | Depreciation | Value | Value | Collected | Accrued | Accrued | Earned | Encumbrance |
|  |  |  |  | Building |  | Building |  | per Appraisal | During the Year | Previous Year | Current Year | During the Year | (if Any) |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| Occupied by the Company: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | OT APPLI | CABLE |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | GRAND TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

|  |  | Account | Date of | Date of | Number | Acquisition | Market | INTEREST |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | Number | Placement | Maturity | of | cost | Value | Collected | Accrued | Accrued | Earned |
|  |  |  |  |  | Shares / Units |  |  | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (9) | (10) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  | NOT | PLICABL |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | TOTAL |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-11 IPF - Accrued Investment Income |  |  |  |  |  |  |  |
| Kind of Investment |  | Collected | Accrued Investment Income |  | Unearned Investment Income |  | Earned |
|  |  | During the | Current Year | Previous Year | Current Year | Previous Year | During the Year $(2-3+4+5-6)$ |
| (1) |  | (2) | (5) | (6) | (3) | (4) | (7) |
| 1 | Interest on Government Securities |  |  |  |  |  |  |
| 2 | Income on Corporate Bonds |  |  |  |  |  |  |
| 3 | Dividends on Stocks |  |  |  |  |  |  |
| 4 | Income on Real Estate |  | NOT APPLICABLE |  |  |  |  |
| 5 | Interest on Mortgage Loans |  |  |  |  |  |  |
| 6 | Interest on Planholders' Loans |  |  |  |  |  |  |
| 7 | Income on Short Term Investments |  |  |  |  |  |  |
| 8 | Income on Other Investments |  |  |  |  |  |  |
| 9 | Interest on Bank Deposits |  |  |  |  |  |  |
|  | Others: |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |


|  |  |  |  |  |  |  | ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  | ancial Plans, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Chedule 3-1 Cor | orate Assets | OVERNMENT SE | EURITIES |  |  |  |  |  |  |
| SECURITY |  |  | DATE |  | INTIAL AC | QuISITIONBOOK | G VALUE |  | PRICE |  |  |  |  |  | TNTEREST |  |  |  |
|  |  |  |  |  |  |  |  | At | At |  |  | Unrealized Gain | Annual | How | Collected | Accrued | Accrued | Earned |
| Descripition | Serial No. | Acquired | Issued | Maturity | Face Value | DiscountPremium | Acquisition Cost | $\begin{gathered} \text { Acquisition } \\ \text { Date } \end{gathered}$ | Closing/Balance Sheet Date | Book Value | Market Value |  | Coupon Rate | Paid* | During the Year | Previous Year | Current Year | During the Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13=(12-11) | 14 | 15 | 16 | 17 | 18 | $19=(16+18-17)$ |
| DOMESTIC ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FxTN: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 Philippine Treasury Notes | PIBD2535L086 | 1/29/2015 | 12/16/2010 | 12/16/2035 | 68,000,000 |  | 98,808,199 | 145 | 141 | 92,853,944 | 96,100,320 | 3,246,376 | 8.13\% | semi-annually every 16 th of Jun and Dec | 5,525,000 | 2,844,972 | 2,844,972 | 5,525,000.00 |
| 2 Philippine Treasury Notes | PIBD25361097 | 1/29/2013 | 9/29/2011 | 9/29/2036 | 146,000,000 |  | 184,188,101 | 129 | 138 | 176,416,274 | 201,589,500 | 25,173,226 | 7.63\% | semi-annually every 29th of Mar and Sep | 11,132,500 | 230,208 | 230,208 | 11,132,500.00 |
| 3 - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TREASURY BILLS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Theasuar bills |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  | 214,000,000 | - | 282,996,300 |  |  | 269,270,218 | 297,689,820 | 28,419,602 |  |  |  |  |  |  |
| FOREIGN ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \|1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  | 214,000,000 | . | 282,996,300 |  |  | 269,270,218 | 297,689,820 | 28,419,602 |  |  | 16,657,500 | 3,075,181 | 3,075,181 | 16,657,500 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| dicate whether annually, semi | nthly, quartery | oonthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 3-2 Corporate Assets - Cash on hand and in banks

| Description |  | Account/ Certificate Number | DATE |  | Annual Rate/ Interest | Term/ Period | BALANCE |  | INTEREST |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Acquistion/ Placement | Maturity | At Acquisition/ Placement Date |  |  | $\begin{gathered} \text { At Closing/ } \\ \text { Balance Sheet } \\ \text { Date } \end{gathered}$ | Collected | Accrued | Accrued | Earned |
|  |  | During the Year |  |  |  |  |  | Previous Year | Current Year | During the Year |
|  | 2 |  | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash in Company's Office: |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Petty Cash Fund (1151020010) |  |  |  |  |  |  | - |  |  |  |  |
|  | Revolving Fund (1150000998) |  |  |  |  |  |  | - |  |  |  |  |
|  | Commission Fund |  |  |  |  |  |  | - |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  | - | - | - | - |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash in Bank: |  |  |  |  |  |  |  |  |  |  |  |  |
| Current Accounts: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Bank of the Philippine Islands |  |  |  |  |  |  |  |  |  |  |  |
|  | BPI - Legaspi- Salcedo (1150000552) | 0071059618 |  |  |  |  |  | 5,519,148 | 308,209 | - | - | 308,209 |
|  | BPI - Ayala East (1150000570) | 1731007434 |  |  |  |  |  | - | - | - | - |  |
|  | BPI - Ayala East (1150000571) | 1731007825 |  |  |  |  |  | 849,512 | 6,745 | - | - | 6,745 |
| 2 | Philipine National Bank |  |  |  |  |  |  |  |  |  |  |  |
|  | PNB - Main-Roxas Blvd. (1150000579) | 381452600010 |  |  |  |  |  | - | - | - | - |  |
| 3 | Security Bank |  |  |  |  |  |  |  |  |  |  |  |
|  | Security Bank - Nieva (1150000561) | 0514018790001 |  |  |  |  |  | - | - | - | - |  |
|  | Sub-total |  |  |  |  |  |  | 6,368,659 | 314,953 | - | - | 314,953 |
|  | Savings Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Banco De Oro |  |  |  |  |  |  |  |  |  |  |  |
|  | BDO - Atrium, EPCIB Tower (1150000560) | 1700142974 |  |  |  |  |  | 4,497,881 | 10,316 | - | - | 10,316 |
|  | BDO - Paseo De Roxas (1150000580) | 000460034855 |  |  |  |  |  | 3,991,871 | 13,510 | - | - | 13,510 |
| 2 | Bank of the Philippine Islands |  |  |  |  |  |  |  |  |  |  |  |
|  | BPI - Ayala East (1150000550) | 1731005962 |  |  |  |  |  | 1,377,444 | 3,857 | - | - | 3,857 |
|  | BPI - Enterprise (1150000577) | 1623028395 |  |  |  |  |  | 81,109 | 390 | - | - | 390 |
|  | BPI - Enterprise (1150000578) | 1623028565 |  |  |  |  |  | 748,025 | 2,857 | - | - | 2,857 |
| 3 | Citibank, N.A. |  |  |  |  |  |  |  |  |  |  |  |
|  | Citibank - Citibank Tower (1150000575) | 5603020024 |  |  |  |  |  | 219,728 | 3 | - | - | 3 |
|  | Citibank- Citibank Tower (1150100553) | 5603020008 |  |  |  |  |  | 98,847,822 | - |  |  |  |
|  | Citibank - Citibank Tower (1150001003) |  |  |  |  |  |  | 104,610 | - |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 3-2 Corporate Assets - Cash on hand and in banks

| Description |  | Account/ Certificate Number | DATE |  | Annual Rate/ Interest | Term/ Period | BALANCE |  | INTEREST |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Acquistion/ Placement | Maturity | At Acquisition/ Placement Date |  |  | At Closing/ Balance Sheet Date | Collected | Accrued | Accrued | Earned |
|  |  | During the Year |  |  |  |  |  | Previous Year | Current Year |  |
|  | 2 |  | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | During the Year |
| 4 | Hongkong Shanghai Bank |  |  |  |  |  |  |  |  |  |  | - |
|  | HSBC Savings - Enterprise (1150000564) | 000123448071 |  |  |  |  |  |  | - | - | - | - |
| 5 | Maybank |  |  |  |  |  |  |  |  |  |  |  |
|  | Maybank (1150000582) | 10880052188 |  |  |  |  |  | 83,687 | 209 | - | - | 209 |
| 6 | Metrobank |  |  |  |  |  |  |  |  |  |  |  |
|  | Metrobank - Metro Bank Tower (1150000563) | 0663718105693 |  |  |  |  |  | 106,657 | 271 | - | - | 271 |
| 7 | Philipine National Bank |  |  |  |  |  |  |  |  |  |  | - |
|  | PNB- Main-Roxas Blvd.(1150000576) | 381452600028 |  |  |  |  |  | - | - | - | - | - |
| 8 | Rizal Commercial Banking Corporation |  |  |  |  |  |  |  |  |  |  | - |
|  | RCBCSavings - RCBC Tower (1150000573) | 300100841 |  |  |  |  |  | 1,714,812 | 1,999 | - | - | 1,999 |
|  | RCBC - The Fort (1150001002) |  |  |  |  |  |  | 15,000 | - | - | - | - |
| 9 | Security Bank |  |  |  |  |  |  |  |  |  |  | - |
|  | SB - Nieva (1150000555) | 0514018790201 |  |  |  |  |  | 1,784,309 | 1,866 | - | - | 1,866 |
|  | SB - Nieva (1150000556) | 0514018790200 |  |  |  |  |  | 849,390 | 1,123 | - | - | 1,123 |
| 10 | Standard Chartered Bank |  |  |  |  |  |  |  |  |  |  | - |
|  | SCB- Sky Plaza, Ayala Ave. (1150000566) | 0125383545453 |  |  |  |  |  | 95,964 | - |  |  | - |
|  | SCB- Sky Plaza, Ayala Ave. (1150000562) | 0140953056001 |  |  |  |  |  | - | - | - | - | - |
| Sub-total |  |  |  |  |  |  |  | 114,518,309 | 36,402 | - | - | 36,402 |
| Time Deposit Accounts: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | Citibank, N.A. |  |  |  |  |  |  |  |  |  |  |  |
|  | Citibank- Citibank Tower | 8173630057 |  | 1/2/2019 |  |  |  | 6,600,000 | 1,704,782 | 119,867 | - | 1,584,916 |
| 2 | Standard Chartered Bank |  |  |  |  |  |  |  |  |  |  |  |
|  | SCB- Sky Plaza, Ayala Ave. |  |  | 1/2/2019 |  |  |  | - | 168,391 | 5,813 | 61 | 162,639 |
| 3 | Hongkong Shanghai Bank |  |  |  |  |  |  |  |  |  |  |  |
|  | HSBC- Enterprise (1150100565) | 000-123448-070 |  |  |  |  |  | - | - | - | - |  |
| Sub-total |  |  |  |  |  |  |  | 6,600,000 | 1,873,173 | 125,679 | 61 | 1,747,554 |
|  |  |  |  |  |  |  |  | 127,486,969 | 2,224,528 | 125,679 | 61 | 2,098,910 |



| ANNUAL StATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-4-Corporate Assets - SHORT TERM INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |
| Investment Type/Description | Account/ Certificate Number | DATE |  | Annual Rate/Interest | Term/Period | BALANCE |  | INTEREST |  |  |  |
|  |  | Acquistion/ Placement | Maturity |  |  | At Acquisition/ Placement Date | At Closing/ Balance Sheet Date | Collected | Accrued | Accrued | Earned |
|  |  |  |  |  |  |  |  | During the Year | Previous Year | Current Year | During the Year |
| 1 | 2 | 1 | 3 | 2 | 4 | 3 | 5 | 4 | 6 | 5 | 7 |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  | NOT APP | LICABLE |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| total |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

## SCHEDULE 3-5 Corporate Assets - CORPORATE BONDS

| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | $$ | INTEREST |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Underwriting |  | At | At Closing/ |  |  |  | Annual | How | Collected | Accrued | Accrued | Earned |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Discount/ Premium | Acquisition Cost | Acquisition Date | Balance Sheet Date | Book Value | Market Value |  | Coupon Rate | Paid* | During the Year | Previous Year | Current Year | During the Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| */ndicate whether annually, semi-monthly, quarterly or monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 3-6 Corporate Assets - MORTGAGE LOANS


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 3-7 Corporate Assets - Planholders' loans


## ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.



ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 3-9 Corporate Assets - REAL ESTATE

|  | Area \& Description | Name of | Date | Estimated | Actual | Accumulated | Net Book | Market | RENTAL INCOME |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TCT/CCT Number.; City/Province | of Lot / Building | Vendor | Acquired | Life of | Cost | Depreciation | Value | Value | Collected | Accrued | Accrued | Earned | Encumbrance |
|  |  |  |  | Building |  | Building |  | per Appraisal | During the Year | Previous Year | Current Year | During the Year | (if Any) |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| Occupied by the Company: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | APPLICAB |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | AND TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-10 Corporate Assets - OTHER INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Account | Date of | Date of | Number | Acquisition | Market |  | INTE | R E S T |  |
|  | Description | Number | Placement | Maturity | of | cost | Value | Collected | Accrued | Accrued | Earned |
|  |  |  |  |  | Shares / Units |  |  | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (9) | (10) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  | APPLICA |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | TOTAL |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-11 Corporate Assets - ACCRUED INVESTMENT INCOME |  |  |  |  |  |  |  |
| Kind of Investment |  | Collected | Accrued Investment Income |  | Unearned Investment Income |  |  |
|  |  | During the Year | Current Year | Previous Year | Current Year | Previous Year | During the Year $(2-3+4+5-6)$ |
|  | (1) | (2) | (5) | (6) | (3) | (4) | (7) |
| 1 | Interest on Government Securities | 16,657,500 | 3,075,181 | 3,075,181 | - | - | 16,657,500 |
| 2 | Income on Corporate Bonds | - |  | - | - | - | - |
| 3 | Dividends on Stocks |  |  | - | - | - | - |
| 4 | Income on Real Estate |  |  | - | - | - | - |
| 5 | Interest on Mortgage Loans |  |  | - | - | - | - |
| 6 | Interest on Planholders' Loans |  |  | - | - | - | - |
| 7 | Income on Short Term Investments |  |  | - | - | - | - |
| 8 | Income on Other Investments |  |  | - | - | - | - |
| 9 | Interest on Bank Deposits | 2,224,528 | 61 | 125,679 | - | - | 2,098,910 |
|  | Others: |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |
| TOTAL |  | 18,882,028 | 3,075,241 | 3,200,860 | - | - | 18,756,410 |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE Corporate Assets 3-12 ACCOUNTS/ NOTES RECEIVABLE |  |  |  |  |  |  |  |
| Name / Address of Debtor | Date | Original | Date of Last | Amount Paid | Balance | Balance | Remarks |
| or Maker of Note* | Granted/ | Amount | Payment | During the | as of | as of | (Description: Nature, and |
|  | Issued |  |  | Year | 12-31-PY | 12-31-CY | Security, if any) |
| (1) | (2) | (3) | (4) | (5) | (7) | (8) | (8) |
| Accounts Receivable: |  |  |  |  |  |  |  |
| Secured: |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Unsecured: |  |  |  |  |  |  |  |
| 1 Insurance Claims Receivable |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Sub-total |  | - | - | - | - |  |  |
| Notes Receivable: |  |  |  |  |  |  |  |
| Secured: |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Unsecured: |  |  |  |  |  |  |  |
| \|1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  | - |  |  |
|  |  |  |  |  |  |  |  |
| Other Receivable:* |  |  |  |  |  |  |  |
| 1 Advances to Employees |  |  |  |  |  |  |  |
| 2 Advances to Agents |  |  |  |  |  |  |  |
| 3 Advances to DOSRI |  |  |  |  |  |  |  |
| 4 Due from Trustee Banks |  |  |  |  | 29,869,322 |  | Represents collection in transit from trustee banks |
| 5 Receivable from parent company |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  | 29,869,322 |  |  |
| GRAND TOTALS |  |  |  |  | 29,869,322 |  |  |
|  |  |  |  |  |  |  |  |
| ${ }^{*}$ To be Itemized in detail. |  |  |  |  |  |  |  |



ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE Corporate assets 3-14 Corporate Assets - INVENTORIES


ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 3-15 Corporate Assets - OTHER ASSETS

| Particulars |  | Nature | Balance | Balance of | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (2) |
| 1 | Prepaid taxes | Represent taxes paid in advance for Documentary Stamp Taxes (DST), Input VAT (net of Output VAT) and Tax Credits (taxes withheld at source by planholders and banks). | 66,846 | 81,224 |  |
| 2 | Security and miscellaneous depos | Represent security deposits from rental and utilities that the Company paid as security for the use of office space, parking slots, telephone or electric meter. | 692,335 | 663,730 |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
|  | TOTAL |  | 759,181 | 744,954 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| ${ }^{\star}$ To be Itemized in detail. |  |  |  |  |  |
|  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |
| :---: | :---: | :---: | :---: |
| SCHEDULE 4 - INSURANCE PREMIUM RESERVE |  |  |  |
| Plan |  | Balance of | Balance |
|  |  | Previous Year | Current Year |
| (1) |  | (2) | (3) |
| 1 | Memorial | NOT APPLICABLE |  |
|  | Pension |  |  |
|  | Education |  |  |
| TOTAL |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

## SCHEDULE 5 - OTHER RESERVES

| Plan | Balance of | Balance |  |
| :---: | :---: | :---: | :---: |
|  | Previous Year | Current Year |  |
| (1) | (2) | (3) |  |
| 1 Memorial |  |  |  |
| 2 Pension | NOT APPLICABLE |  | - |
| 3 Education |  |  | - |
| TOTAL |  |  | - |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 6 - PLANHOLDERS' BENEFITS PAYABLE

| Name of Planholder |  | Nature | Balance | Balance | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (5) |
| Memorial Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| Sub-total |  |  | - | - |  |
|  |  |  |  |  |  |
| Education Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| Sub-total |  |  | 29,653,094 | 68,237,078 |  |
|  |  |  |  |  |  |
| Pension Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
|  |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| Sub-total |  |  | 88,272,955 | 113,220,097 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Non Plan related |  |  | 107,997 | 138,896 |  |
|  |  |  |  |  |  |
| Grand Total |  |  | 118,034,046 | 181,596,071 |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 7 - PLANHOLDERS' DEPOSITS

| Name of Planholder |  | Balance of | Received | Refunded | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous Year | During the Year | During the Year | Current Year |
|  |  |  |  |  | 2+3-4 |
| (1) |  | (2) | (3) | (4) | (5) |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| 16 |  |  |  |  |  |
| 17 |  |  |  |  |  |
| 18 |  |  |  |  |  |
| 19 |  |  |  |  |  |
| 20 |  |  |  |  |  |
| 21 |  |  |  |  |  |
| 22 |  |  |  |  |  |
| 23 |  |  |  |  |  |
| 24 |  |  |  |  |  |
| 25 |  |  |  |  |  |
| GRAND TOTAL |  | 29,875,807 | 7,596,658 | 3,028,523 | 34,443,942 |
|  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.
SCHEDULE 8 - COUNSELORS' BOND RESERVE

| Name of Sales Counselor |  | Balance of | Received | Refunded | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous Year | During the Year | During the Year | Current Year |
|  |  |  |  |  | 2+3-4 |
| (1) |  | (2) | (3) | (4) | (5) |
| 1 | ASPEN | 1,606 |  | 1,173.86 | 432 |
| 2 | BIRTHRIGHT | 5,385 |  | 5,385.27 | (0) |
| 3 | CAGAYAN DE ORO | 9,783 |  | 9,783.39 | (0) |
| 4 | DRAGONWOOD | - |  | - |  |
| 5 | ILOILO | 11,367 |  | 11,366.58 | 0 |
| 6 | JARRAH | - |  | - |  |
| 7 | MAPLE | 2,306 |  | 2,305.74 | 0 |
| 8 | ACACIA | 195,920 |  | 179,329.42 | 16,591 |
| 9 | ALMOND | 64,643 |  | 38,212.42 | 26,431 |
| 10 | BANYAN | 57,618 |  | 57,617.76 | 0 |
| 11 | BAYWOOD | 97,137 |  | 97,084.97 | 52 |
| 12 | BICOL | 19,735 |  | 19,734.93 | 0 |
| 13 | BIRCH | 277,821 |  | 174,784.74 | 103,036 |
| 14 | BRISTLECONE | 141,126 |  | 106,768.26 | 34,358 |
| 15 | BROKER | 1,013 |  | 1,012.70 | 0 |
| 16 | CEBU | 145,907 |  | 128,661.18 | 17,246 |
| 17 | CEDAR | 278,502 |  | 259,708.57 | 18,793 |
| 18 | CENTRAL LUZON | 57,791 |  | 57,790.59 | 0 |
| 19 | CHESTNUT | 197,208 |  | 174,548.46 | 22,660 |
| 20 | CORINTHIAN | 47,749 |  | 30,918.42 | 16,831 |
| 21 | COTTONWOOD | 7,765 |  | 7,764.92 | 0 |
| 22 | CYPRESS | 156,155 |  | 150,815.37 | 5,340 |
| 23 | DURIAN | 94,943 |  | 76,458 | 18,485 |
| 24 | DAVAO | 198,550 |  | 197,939.17 | 611 |
| 25 | EUCALYPTUS | 172,108 |  | 131,461.23 | 40,647 |
| 26 | EVERGREEN | 11,842 |  | 1,535.88 | 10,306 |
| 27 | GOLDENRAIN | 92,766 |  | 81,249.52 | 11,516 |
| 28 | GREEN FIR | 213,651 |  | 212,717.51 | 933 |
| 29 | JACARANDA | 190,744 |  | 159,822.05 | 30,922 |
| 30 | LINDEN | 2,762 |  | 1,648.06 | 1,114 |
| 31 | MAGNOLIA WOODS | 81,418 |  | 77,770.46 | 3,648 |
| 32 | MANGO | 75 |  | - | 75 |
| 33 | MAHOGANY | 72,176 |  | 72,078.18 | 98 |
| 34 | MANGROVE | 56,018 |  | 33,658.43 | 22,360 |
| 35 | MARKET DEV BACOLOD | 51,836 |  | 51,048.61 | 787 |
| 36 | MULBERRY | 41,180 |  | 31,134.78 | 10,045 |
| 37 | MARKET DEV BULACAN | 42,370 |  | 42,370.32 | (0) |
| 38 | MARKET DEV DAGUPAN | 68,602 |  | 47,086.43 | 21,516 |
| 39 | MINT | 51,153 |  | 50,000.00 | 1,153 |
| 40 | MARKET DEV ISABELA | 2,868 |  | 2,868.37 | (0) |
| 41 | MKT DEV LUZ | 115,765 |  | 115,128.17 | 637 |
| 42 | METRO MANILA | 1,284,025 |  | 1,251,687.99 | 32,337 |
| 43 | MOLAVE | 171,930 |  | 110,357.46 | 61,573 |
| 44 | MULAWIN | 251,736 |  | 176,623.07 | 75,113 |
| 45 | NARRA | 113,395 |  | 106,946.31 | 6,449 |
| 46 | RED OAK | 95,997 |  | 95,588.23 | 409 |
| 47 | OLIVE | 91,060 |  | 85,549.22 | 5,511 |
| 48 | OSMANTHUS | 297,699 |  | 277,687.05 | 20,012 |
| 49 | PALM | 98,992 |  | 86,028.57 | 12,963 |
| 50 | GENUS PINE | 40,266 |  | 38,543.26 | 1,723 |
| 51 | QUEZON CITY | 10,846 |  | 10,845.59 | 0 |
| 52 | REDWOOD | 202,501 |  | 103,283.93 | 99,217 |
| 53 | ROSEWOOD | 103,604 |  | 87,714.37 | 15,890 |
| 54 | ROYAL POINCIANA | 61,569 |  | 37,433.17 | 24,136 |
| 55 | SEQUOIA | 382,748 |  | 370,789.00 | 11,959 |
| 56 | RSOHO | 7,397 |  | 7,397.06 | (0) |
| 57 | RED SPRUCE | 66,155 |  | 65,161.94 | 993 |
| 58 | TINDALO | 360,980 |  | 301,634.32 | 59,346 |
| GRAND TOTAL |  | 6,978,265 | - | 6,114,013 | 864,251 |
|  |  |  |  |  |  |



| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 10 - TAXES PAYABLE |  |  |  |  |
| Particulars | Nature | Balance | Balance of | Remarks |
|  | of Account | Previous Year | Current Year |  |
| (1) | (2) | (3) | (4) | (5) |
| 1 Value added taxes |  | $(11,631)$ | $(8,168)$ |  |
| 2 Witholding taxes |  | 52,702 | 53,716 |  |
| 3 Final taxes |  | 640,172 | 615,049 |  |
| 4 |  |  |  |  |
| 5 |  |  |  |  |
| 6 |  |  |  |  |
| 7 |  |  |  |  |
| TOTAL |  | 681,243 | 660,597 |  |
| ${ }^{*}$ To be Itemized in detail. |  |  |  |  |
| - |  |  |  |  |


| SCHEDULE 11- ACCRUED EXPENSES |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Name of Creditor * |  | Nature / Description | Balance | Balance of | Remarks |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (5) |
| 1 | Payable to agents |  | 2,401,104 | 1,593,513 |  |
| 2 | Provision for dividends |  | - | - |  |
| 3 | Unidentified bank credits |  | 1,313,938 | 6,772,329 |  |
| 4 | Repairs and maintenance |  | - | - |  |
| 5 | Salaries and employee benefits |  | - | - |  |
| 6 | Professional fees |  | 405,326 | 406,342 |  |
| 7 | Rentals |  | - | - |  |
| 8 | Government remittance payable |  | - | - |  |
| 9 | Utilities |  | - | - |  |
| 10 | Other miscellaneous payable |  | 889,243 | 889,243 |  |
|  | TOTAL |  | 5,009,611 | 9,661,427 |  |
| *To be Itemized in detail. |  |  |  |  |  |
|  |  |  |  |  |  |



## ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc.

SCHEDULE 13 - STOCKHOLDERS' EQUITY
Authorized Capital Stock: Number of Shares - 5,000,000; Amount - P 125,000,000

| Name of Stockholder |  | Citizenship | Number | Par Value | Subscribed | Percentage | Subscription | Paid-up Capital Stock |  | Additional | Deposit forFutureSubscription | Dividends Paid <br> During the Year | Dividends Payable <br> Current Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Shares | per Share | Capital | of Ownership | Receivable | Common | Preferred | Paid-in Capital |  |  |  |
|  | (1) |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| 1 | Sun Life of Canada (Philippines), Inc. | Dutch | 4,999,995 | 25 | 124,999,875 | 100\% | - | 74,999,875 | 50,000,000 | 374,999,625 | - | - | - |
| 2 | Chia-Ling Chou aka Lucy Chou | Chinese | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 3 | Alexander Narciso | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 4 | Benedicto C. Sison | Filipino and American | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 5 | Francisco Sandejas | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 6 | Oscar S. Reyes | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Grand Total |  | 5,000,000 |  | 125,000,000 |  |  | 75,000,000 | 50,000,000 | 375,000,000 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |

# ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2020 OF SUN LIFE FINANCIAL PLANS, INC. 

REPUBLIC OF THE PHILIPPINES
MAKATI, METRO MANILA
S ,

Alexander S. Narciso, President ; Maria Sachiko A. Pang, Chief Actuary; Sherwin S. Sampang Treasurer, and Chief Accountant \& Comptroller of the Company being duly sworn, each for herself/himself deposes and says that they are herein described officers of the said company, and that on the 31st day of December last, all herein described assets were the absolute properties of the said company, free and clear from any liens or claims thereon, except as herein stated, and that the foregoing statement, with the schedules and explanations therein contained, annexed or referred to are full and correct statement of all the Assets, Liabilities, Income and Expenses, and of the condition and affairs of the said company on the said thirty-first day of December last, and for the year ended on that date, according to the best of their information, knowledge and belief, respectively.


President



Subscribed and sworn to before me this APR 2nA day of $\qquad$ , 2021


| ANNUAL STATEMENT for the Year Ended December 31, 2020 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INVESTMENT AT COST for the year ended December 31, 2020 |  |  |  |  |  |  |  |  |  |
|  |  |  | PENSION | LIFE/MEMORIAL | Educational | TOTAL TRUST FUND | INSURANCE PREMIUM FUND | $\begin{gathered} \hline \text { CORPORATE } \\ \text { ASSETS } \\ \hline \end{gathered}$ | GRAND TOTAL |
|  |  |  |  |  |  |  |  |  |  |
| A. GOVERNMENT |  |  |  |  |  |  |  |  |  |
| A. 1 FX Rate T- Notes |  |  | 2,661,374,256 |  | 1,399,009,754 | 4,060,384,010 | - | 282,996,300 | 4,343,380,310 |
| A. 2 Floating Rate $T$-Notes |  |  |  |  |  | - | - | - | - |
| A. 3 Retail T- Bonds |  |  | 237,270,321 |  | 66,710,514 | 303,980,835 | - | - | 303,980,835 |
| A. 4 ST Denom Bonds (ERAP) |  |  |  |  |  | $\cdots$ | - | - |  |
| A. 5 Agrarian Reform Bonds/Landbank |  |  |  |  |  | - | - | - |  |
| A. 6 Philippine Issued Eurobonds (P, \$) |  |  |  |  |  | - | - | - |  |
| B. PRIVATE BONDS |  |  | 77,110,000 |  | 33,100,000 | 110,210,000 | - | - | 110,210,000 |
| C. FOREIGN BONDS |  |  |  |  |  | - | - | - | - |
| 2. STOCKS |  |  | 100,415,460 |  | 254,207,687 | 354,623,146 |  |  | 354,623,146 |
| REAL ESTATE |  |  | - | - | - | - | - | - | - |
| 4. PURCHASE MONEY MORTGAGES |  |  | - |  | - | - | - | - | - |
| 5. MORTGAGE LOANS ON REAL ESTATE |  |  | - | - | - | - | - | - |  |
| 6. COLLATERAL LOANS |  |  | - | - | - | - | - | - | - |
| 7. GUARANTEED LOANS |  |  | - | - | - | - | - | - | - |
| 8. OTHER LOANS |  |  | - | - | - | - | - | - |  |
| 8.1 Car Loans |  |  | . | - | - | - | - | - | - |
| 8.2 Chattel |  |  | - | - | - | - | - | - | - |
| 8.3 Other Loans |  |  | - | - | - | - | - | - | - |
|  | 9. SHORT-TERM INVESTMENTS |  | - | - | - | - | - | - | - |
| 9.1 Short-Term Government Bonds |  |  | - | - | - | - | - | - | - |
|  | 9.1.1 Treasury Bills |  | - | - | - | - | - | - | - |
| 9.2 Commercial Papers |  |  | - | . | - | - | - | - | - |
| 9.3 Promissory Note |  |  | . | - | - | - | - | - | - |
| 9.4 Fixed Income |  |  | - | - | - | - | - | - | - |
| 9.5 Repurchase Agreement |  |  | - | - | - | - | - | - | - |
| 10 | 10. OTHER INVESTMENTS |  | - | - | - | - | - | - | - |
| 10.1 Contract Receivables |  |  | . | - | - | - | - | - | - |
| 10.2 Proprietary Shares |  |  | - | - | - | - | - | - | - |
| 10.3 Mutual Funds |  |  |  |  |  |  |  | 7,738,818 | 7,738,818 |
| 10.4 Long-Term Commercial Papers |  |  | - | - | - | - | - | - | - |
| 10.5 Real Estate Investment Trust (REIT) |  |  | - | - | - | - | - | - | - |
| 10.6 Tier 2 Notes |  |  | - | - | - | - | - | - | - |
| 10.7 Service Assets |  |  | - | - | - | - | - | - | - |
| 11. FIXED DEPOSITS |  |  |  |  |  |  |  |  |  |
| 11.1 Super/Special Savings |  |  | 135,434 |  | 181,510 | 316,944 | - | 120,886,969 | 121,203,913 |
| 11.2 Time Deposits |  |  | 36,300,000 |  | 23,500,000 | 59,800,000 | - | 6,600,000 | 66,400,000 |
| TOTAL INVESTMENTS |  |  | 3,112,605,471 | - | 1,776,709,465 | 4,889,314,935 | - | 418,222,087 | 5,307,537,022 |
| stats/aea |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

