## Sun

## Life Financial

## ANNUAL STATEMENT

OF

SUN LIFE FINANCIAL PLANS, INC.<br>5th Floor,Sun Life Centre,5th Avenue corner Rizal Drive, Bonifacio Global City ,Taguig City 1634

Submitted to the
INSURANCE COMMISSION
Manila, Philippines

For the Year Ended
DECEMBER 31, 2019


ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.


ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

Exhibit 1 - BALANCE SHEET

| ASSETS | Current Year | Previous Year |
| :---: | :---: | :---: |
| 1. Investments in Trust Funds (Schedule 1) | 5,587,832,174 | 5,538,872,831 |
| 2. Insurance Premium Fund (Schedule 2) |  |  |
| 3. Corporate Assets: -Government Securities (Schedule 3-1) | 272,502,360 | 221,309,820 |
| 4. -Cash on Hand \& in Banks (Schedule 3-2) | 406,073,436 | 511,522,549 |
| $5 . \quad$ - Mutual Funds / UITF (Schedule 3-3) | 15,099,104 | 13,573,927 |
| $6 . \quad$ - Short Term Investments (Schedule 3-4) | - |  |
| $7 . \quad$ - Corporate Bonds (Schedule 3-5) | - | - |
| $8 . \quad$ - Mortgage Loans (Schedule 3-6) | - | - |
| $9 . \quad$ - Planholders' Loans (Schedule 3-7) | - | - |
| 10. - Stocks (Schedule 3-8) | - | - |
| 11. - Real Estate (Schedule 3-9) | - | - |
| $12 . \quad$ - Other Investments (Schedule 3-10) | - | - |
| 13. - Accrued Investment Income (Schedule 3-11) | 3,200,860 | 3,342,753 |
| 14. - Accounts / Notes Receivable (Schedule 3-12) | 29,869,322 | 30,437,289 |
| 15. - Property and Equipment (Schedule 3-13) |  | 5,136,792 |
| $16 . \quad$ - Inventories (Schedule 3-14) | - |  |
| 17. - Other Assets (Schedule 3-15) | 759,181 | 978,631 |
| 18. Total Assets | 6,315,336,438 | 6,325,174,592 |
|  |  |  |
| LIABILITIES |  |  |
| 19. Pre-need Reserves ( Exhibit 6 -Seriatim List) | 5,606,741,774 | 5,639,981,406 |
| 20. Insurance Premium Reserve (Schedule 4) | - | - |
| 21. Other Reserves ( Schedule 5) | - | 333,594,666 |
| 22. Planholders' Benefits Payable (Schedule 6) | 118,034,046 | 101,239,420 |
| 23. Planholders' Deposits ( Schedule 7) | 29,875,807 | 29,197,250 |
| 24. Counselors' Bond Reserves (Schedule 8) | 6,978,265 | 6,983,205 |
| 25. Accounts / Notes Payable (Schedule 9) | 3,397,171 | 3,726,321 |
| 26. Taxes Payable (Schedule 10) | 681,243 | 814,667 |
| 27. Accrued Expenses (Schedule 11) | 5,009,611 | 8,715,316 |
| 28. Other Liabilities (Schedule 12) |  | - |
| 29. Total Liabilities | 5,770,717,917 | 6,124,252,251 |
|  |  |  |
| STOCKHOLDERS' EQUITY |  |  |
| 30. Paid-up Capital Stock (Schedule 13) | 125,000,000 | 125,000,000 |
| 31. Additional Paid-in Capital | 375,000,000 | 375,000,000 |
| 32. Deposit for Future Subscription/Contributed Surplus | 400,000,000 | 400,000,000 |
| 33. Special Surplus Funds: |  |  |
| 34. Fluctuation/Revaluation Reserve - Trust Funds | 684,797,020 | 74,339,352 |
| 35. Fluctuation Reserve - Corporate Assets | 928,822 | (52,452,550) |
| 36. Retained Earnings - Trust Fund | 5,982,556,489 | 5,701,397,301 |
| 37. Retained Earnings Corporate Assets | $(7,023,663,810)$ | (6,422,361,762) |
| 38. Total Stockholders' Equity | 544,618,521 | 200,922,341 |
| 39. Total Liabilities \& Stockholders' Equity | 6,315,336,438 | 6,325,174,592 |

## ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

Exhibit 2- INCOME STATEMENT

| (Accrual Basis) |  |  |
| :---: | :---: | :---: |
| Premiums | $P$ | 105,206,379 a |
| Increase(Decrease) in Pre-Need Reserves |  | $(33,239,633) \mathrm{b}$ |
| Increase(Decrease) in Insurance Premium Reserves |  | -c |
| Increase(Decrease) in Other Pre-Need Reserves |  | $(333,594,666)$ d |
| *Other Direct Income (ex. Processing fees, surcharges, etc.) |  | 2,069,055 e |
| Total Direct Income (a-b-c-d + e) |  | 474,109,734 f |
| Less: Benefit Payments (Surrenders, maturities, lapsed, terminated, etc.) P | 1,060,719,449 g. 1 |  |
| Commissions Expenses | 2,108,715 g. 2 |  |
| *Other Direct Expenses (insurance, discount, overrides, bonus, etc.) | 2,151,416 g. 3 |  |
| Total Direct Expenses (g.1 + g.2 + g.3) |  | 1,064,979,580 g |
| Gain/(Loss) ( $\mathrm{f}-\mathrm{g}$ ) |  | $(590,869,847)$ h |
| Plus: Interest/Income Earned from the following Trust Fund/Placements/Investments. (Gross of Final Taxes) |  |  |
| Bonds ( net of amortization of P2,188,832) | 14,468,668 i. 1 |  |
| Stocks | - i. 2 |  |
| Real Estate | - i. 3 |  |
| Purchase Money Mortgage | - i. 4 |  |
| Mortgage Loans | - i. 5 |  |
| Collateral Loans | - i. 6 |  |
| Guaranteed Loans | - i. 7 |  |
| Trust Fund (net of trustee fee of P17,623,523 and provision for tax on trust fund P74,696,516) | 281,159,188 i. 8 |  |
| Short-term Investments | - i .9 |  |
| Other Investments (market movement of mutual fund) | 1,525,177 i. 10 |  |
| Bank Deposits (Time/Deposits) | 9,411,615 i. 11 | 306,564,648 i |
| Total Gain/(Loss) \& Interest Earned (h+i) |  | $(284,305,199)$ j |
| Other Income/Expense items: |  |  |
| Depreciation - Building | - k. 1 |  |
| Investment Expenses | -k. 2 |  |
| *Other Income/Other Expenses (ex. Forex gain/(loss), etc.) | - k. 3 | - k |
| Sub-Total ( $\mathrm{j}+\mathrm{k}$ ) |  | - 1 |
| Less: Taxes other than Income tax |  |  |
| Taxes on Real Estate | - m. 1 |  |
| Documentary Stamp Tax | 219,419 m. 2 |  |
| Corporate Residence Certificate | 10,500 m. 3 |  |
| Assessment, Licenses \& Fees | 2,110,929 m. 4 |  |
| VAT \& Fringe Benefit Tax | - m. 5 |  |
| Final Taxes | - m. 6 | 2,340,848 m |
| Other General Expenses |  |  |
| Salaries \& Wages | - n .1 |  |
| Allowance to Officers | - n .2 |  |
| Allowance to Employees | - n .3 |  |
| Pension, Retirement, \& Other |  |  |
| similar benefits (SSS, Medicare, etc.) | - n .4 |  |
| Rent, Light \& Water | -n. 5 |  |
| Other General Expenses | 28,282,918 n. 6 | 28,282,918 n |
| Sub-Total (taxes \& general expenses) ( $\mathrm{m}+\mathrm{n}$ ) |  | 30,623,766 0 |
| Net Income/(Loss) before Income Tax |  | $(314,928,964) p$ |
| Less: Income Tax |  | 5,213,897 q |
| Net Income/(Loss) for the year (p-q) |  | $(320,142,861) \mathrm{r}$ |

Note: Fair value loss on Financial Assets at FVOCI amounting to P663,789,915.
*Please specify on separated sheet

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXHIBIT 4 - SUMMARY OF MONTHLY WITHDRAWALS FROM THE TRUST FUNDS (Per Plan) |  |  |  |  |  |  |  |
| Month | Total Amount of Benefits Paid | Total Amount of Withdrawal | Breakdown / Purpose of Withdrawal |  |  |  | Description for "Others" |
|  |  |  | Planholders' Benefits | Trustee's Fees | Taxes | Others |  |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| Memorial Plan: |  |  |  |  |  |  |  |
| January | - | - | - | - | - |  |  |
| February | - | - | - | - | - |  |  |
| March | - | - | - | - | - |  |  |
| April | - | - | - | - | - |  |  |
| May | - | - | - | - | - |  |  |
| June | - | - | - | - | - |  |  |
| July | - | - | - | - | - |  |  |
| August | - | - | - | - | - |  |  |
| September | - | - | - | - | - |  |  |
| October | - | - | - | - | - |  |  |
| November | - | - | - | - | - |  |  |
| December | - | - | - | - | - |  |  |
|  | - | - | - | - | - |  |  |
| Education Plan: |  |  |  |  |  |  |  |
| January | 29,907,579 | 29,907,579 | 29,907,579 | 538,942 | 2,599,211 |  |  |
| February | 23,859,369 | 23,859,369 | 23,859,369 | 498,046 | 2,073,817 |  |  |
| March | 25,408,565 | 25,408,565 | 25,408,565 | 563,984 | 2,164,095 |  |  |
| April | 15,940,835 | 15,940,835 | 15,940,835 | 547,921 | 2,173,952 |  |  |
| May | 15,430,220 | 15,430,220 | 15,430,220 | 565,025 | 2,292,996 |  |  |
| June | 22,970,200 | 22,970,200 | 22,970,200 | 552,365 | 2,134,485 |  |  |
| July | 37,674,904 | 37,674,904 | 37,674,904 | 573,940 | 2,240,611 |  |  |
| August | 27,775,069 | 27,775,069 | 27,775,069 | 575,162 | 2,204,020 |  |  |
| September | 24,556,947 | 24,556,947 | 24,556,947 | 550,687 | 2,070,538 |  |  |
| October | 21,588,443 | 21,588,443 | 21,588,443 | 562,381 | 2,185,962 |  |  |
| November | 18,758,010 | 18,758,010 | 18,758,010 | 542,243 | 2,182,614 |  |  |
| December | 37,929,360 | 37,929,360 | 37,929,360 | 556,074 | 2,179,025 |  |  |
|  | 301,799,501 | 301,799,501 | 301,799,501 | 6,626,770 | 26,501,326 |  |  |
| Pension Plan: |  |  |  |  |  |  |  |
| January | 99,468,836 | 99,468,836 | 99,468,836 | 903,032 | 5,318,287 |  |  |
| February | 81,958,373 | 81,958,373 | 81,958,373 | 828,947 | 3,904,108 |  |  |
| March | 75,703,409 | 75,703,409 | 75,703,409 | 935,154 | 3,916,540 |  |  |
| April | 49,643,770 | 49,643,770 | 49,643,770 | 903,428 | 3,892,387 |  |  |
| May | 45,151,649 | 45,151,649 | 45,151,649 | 928,312 | 4,115,065 |  |  |
| June | 73,926,045 | 73,926,045 | 73,926,045 | 905,008 | 3,835,321 |  |  |
| July | 172,557,905 | 172,557,905 | 172,557,905 | 924,900 | 4,009,928 |  |  |
| August | 90,762,550 | 90,762,550 | 90,762,550 | 908,616 | 3,929,909 |  |  |
| September | 39,879,712 | 39,879,712 | 39,879,712 | 865,879 | 3,616,160 |  |  |
| October | 17,234,216 | 17,234,216 | 17,234,216 | 888,887 | 3,895,214 |  |  |
| November | 40,083,328 | 40,083,328 | 40,083,328 | 861,124 | 3,885,562 |  |  |
| December | 38,082,280 | 38,082,280 | 38,082,280 | 887,540 | 3,876,709 |  |  |
|  | 824,452,073 | 824,452,073 | 824,452,073 | 10,740,827 | 48,195,190 |  |  |
| GRAND TOTAL | 1,126,251,574 | 1,126,251,574 | 1,126,251,574 | 17,367,597 | 74,696,516 |  |  |
| - |  |  |  |  |  |  |  |


| ANNUAL STATEMENT For the Year Ended December 31, 2019 of Sun Life Financial Plans,Inc. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibit 5 - SUMMARY OF MONTHLY SALES FOR THE YEAR |  |  |  |  |  |
| Plan Type | Registration of Plans/Contracts |  |  | Balance of Unsold Plans/Contracts | Initial Collection |
|  | Date | Amount | Amount |  |  |
|  | Approved | Approved | Sold |  |  |
| (1) | (2) | (3) | (4) | (5) | (6) |
| Memorial Plan: |  |  |  |  |  |
| January |  |  | - | - | - |
| February |  |  | - | - | - |
| March |  |  | - | - | - |
| April |  |  | - | - | - |
| May |  |  | - | - | - |
| June |  |  | - | - | - |
| July |  |  | - | - | - |
| August |  |  | - | - | - |
| September |  |  | - | - | - |
| October |  |  | - | - | - |
| November |  |  | - | - | - |
| December |  |  | - | - | - |
| Sub-total |  |  | - | - | - |
| Education Plan: |  |  |  |  |  |
| January |  |  | - | 217,774,144 | - |
| February |  |  | - | 217,774,144 | - |
| March |  |  | - | 217,774,144 | - |
| April |  |  | - | 217,774,144 | - |
| May |  |  | - | 217,774,144 | - |
| June |  |  | - | 217,774,144 | - |
| July |  |  | - | 217,774,144 | - |
| August |  |  | - | 217,774,144 | - |
| September |  |  | - | 217,774,144 | - |
| October |  |  | - | 217,774,144 | - |
| November |  |  | - | 217,774,144 | - |
| December |  |  | - | 217,774,144 | - |
| Sub-total |  |  | - | 217,774,144 | - |
| Pension Plan: |  |  |  |  |  |
| January |  |  | 44,918,770 | 214,928,497 | 4,524,877 |
| February |  |  | 1,400,450 | 213,528,047 | 152,030 |
| March |  |  | 1,820,750 | 211,707,297 | 180,050 |
| April |  |  | 3,195,235 | 208,512,062 | 295,006 |
| May |  |  | 3,073,795 | 205,438,267 | 348,862 |
| June |  |  | - | 205,438,267 | - |
| July |  |  | 2,556,275 | 202,881,992 | 229,085 |
| August |  |  | 8,501,420 | 194,380,572 | 1,218,758 |
| September |  |  | - | 194,380,572 | - |
| October |  |  | 420,300 | 193,960,272 | 28,020 |
| November |  |  | 630,450 | 193,329,822 | 42,030 |
| December |  |  | 1,551,110 | 191,778,712 | 155,111 |
| Sub-total |  |  | 68,068,555 | 191,778,712 | 7,173,829 |
| GRAND TOTAL |  |  | 68,068,555 | 409,552,856 | 7,173,829 |
|  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Exhibit 6 - SERIATIM LIST OF IN-FORCE POLICIES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contract Number |  | Planholders | Birth | Inception | Plan | Maturity | Maturity | Status | Contract | Payment | Total | INSURANCE |  | BENEFITS |  |  |  | $\begin{gathered} \hline \text { Reserves } \\ \hline \text { as of } \\ \hline \text { 31-Dec-19 } \end{gathered}$ |
|  |  | Name | Date | Date | Type | Value | Date |  | Price | Mode | Installments | Total | Total Insurance | Amount of | Balance | Last Availment | Last Amount |  |
|  |  |  |  |  |  |  |  |  |  |  | Made | Premium | Premium Paid | Benetits Paid |  | Date | Availed |  |
| (1) |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| Memorial Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | - |
| Education Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | 2,205,440,986 |
| Pension Plan: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |  | - |  |  | 3,463,065,611 |
|  | Grand Total |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  | 5,668,506,597 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXHIBIT 7 - LIST OF AVAILING PLANS FOR THE SUCCEEDING YEAR 2019 |  |  |  |  |  |  |
| Planholders' Name |  | Contract / Policy | Plan | Term Of Contract |  | Benefit |
|  |  | Number | Type | Issue Date | Maturity Date | Payable |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
| Education Plan: |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  | 336,225,945 |
| Pension Plan: |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  | 387,993,761 |
| GRAND TOTAL |  |  |  |  |  | 724,219,705 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Note: | (a) For education plans, maturity date pertains to date of first benefit payout. |  |  |  |  |  |
|  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

| Exhibit 8 - CLAIMS / BENEFITS FILED |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of | Contract | Planholders' | Inception | Plan | Maturity | Maturity | Contract | Total | Total Insurance | Amount of | Date | Status of |
| Claim | Number | Name | Date | Type | Value | Date | Price | Installments Made | Premium Paid | Benefits Paid | Paid | Claim |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| Memorial Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | - |  |  |
| Education Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | 286,627,843 |  |  |
| Pension Plan: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  | 774,091,607 |  |  |
| Grand Total |  |  |  |  |  |  |  |  |  | 1,060,719,449 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Note: |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For educ | lans, matu | tains to date |  |  |  |  |  |  |  |  |  |  |
| (b) Includes | ies, divide | terest on depo | es change | rovision | dividends. |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

## SCHEDULE 1 - INVESTMENTS IN TRUST FUNDS

| Description |  | VALUE OF INVESTMENTS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PLAN |  |  |  |  |  |  | INTEREST / DIVIDEND / RENTAL INCOME    <br> Collected Accrued Accrued Earned |  |  |  |
|  |  | MEMORIAL | $\begin{gathered} \text { \% to Total } \\ \text { Equity } \\ \hline \end{gathered}$ | PENSION | \% to Total Equity | EDUCATION | \% to Total Equity | TOTAL | During the Year | Previous Year | Current Year | During the Year |
| (1) |  | (2) | (3) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| Government Securities | Exh 1 (AS-TF) | - | 0.00\% | 3,215,659,541 | 93.42\% | 1,728,623,013 | 80.56\% | 4,944,282,554 | 273,546,374 | 83,029,973 | 73,974,632 | 264,491,033 |
| Cash in Savings/Time Deposits | Exh 1 (AS-TF) | - | 0.00\% | 20,003,582 | 0.58\% | 51,880,235 | 2.42\% | 71,883,817 | 7,908,473 | 1,037,126 | 21,916 | 6,893,263 |
| Mutual Funds/UITF | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - | - | - |  |
| Short Term Investments | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - | - | - | - |
| Corporate Bonds | Exh 1 (AS-TF) | - | 0.00\% | 72,452,382 | 2.10\% | 138,838,338 | 6.47\% | 211,290,720 | 7,578,637 | 1,435,825 | 1,637,221 | 7,780,032 |
| Mortgage Loans | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - | - | - | - |
| Planholders' Loans | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - | - | - | - |
| Stocks | Exh 1 (AS-TF) | - | 0.00\% | 82,856,484 | 2.41\% | 202,859,447 | 9.45\% | 285,715,931 | 5,433,372 | 371,713 | 471,377 | 5,533,036 |
| Real Estate | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% |  | 0.00\% | - | - | - | - | - |
| Other Investments | Exh 1 (AS-TF) | - | 0.00\% | - | 0.00\% | - | 0.00\% | - | - | - | - | - |
| Accrued Investment Income | Exh 1 (AS-TF) | - | 0.00\% | 51,762,147 | 1.50\% | 23,871,623 | 1.11\% | 75,633,770 | - | - | - | - |
| Other Assets |  | - | 0.00\% | 146,885 | 0.00\% | 324,492 | 0.02\% | 471,377 | - | - | - | - |
| TOTAL ASSETS |  | - |  | 3,442,881,021 |  | 2,146,397,148 |  | 5,589,278,169 | 294,466,855 | 85,874,637 | 76,105,146 | 284,697,364 |
| Accrued Trust Fees | Exh 1 (AS-TF) | - |  | $(887,540)$ | -0.03\% | $(556,074)$ | -0.03\% | $(1,443,614)$ |  |  |  |  |
| Accrued Taxes | Exh 1 (AS-TF) | - |  |  | 0.00\% | - | 0.00\% | - |  |  |  |  |
| Other Liabilities | Exh 1 (AS-TF) | - |  | (690) | 0.00\% | $(1,691)$ | 0.00\% | $(2,381)$ |  |  |  |  |
| TOTAL LIABILITIES |  | - |  | $(888,230)$ |  | $(557,765)$ |  | $(1,445,995)$ |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL EQUITY |  | - |  | 3,441,992,791 |  | 2,145,839,383 |  | 5,587,832,174 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT For the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

| SCHEDULE 2 - INSURANCE PREMIUM FUND (IPF) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description* |  | VALUE OF INVESTMENTS |  |  |  | INTEREST / DIVIDEND / RENTAL INCOME |  |  |  |
|  |  | PLAN |  |  |  | Collected | Accrued | Accrued | Earned |
|  |  | MEMORIAL | PENSION | EDUCATION | TOTAL | During the Year | Previous Year | Current Year | During the Year |
| (1) |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| Government Securities | Schedule 2-1 |  |  |  |  |  |  |  |  |
| Cash in Savings/Time Deposits | Schedule 2-2 |  |  |  |  |  |  |  |  |
| Mutual Funds/UITF | Schedule 2-3 |  |  |  |  |  |  |  |  |
| Short Term Investments | Schedule 2-4 |  | NOT APPLICABLE |  |  |  |  |  |  |
| Corporate Bonds | Schedule 2-5 |  |  |  |  |  |  |  |  |
| Mortgage Loans | Schedule 2-6 |  |  |  |  |  |  |  |  |
| Planholders' Loans | Schedule 2-7 |  |  |  |  |  |  |  |  |
| Stocks | Schedule 2-8 |  |  |  |  |  |  |  |  |
| Real Estate | Schedule 2-9 |  |  |  |  |  |  |  |  |
| Other Investments | Schedule 2-10 |  |  |  |  |  |  |  |  |
| Accrued Investment Income | Schedule 2-11 |  |  |  |  |  |  |  |  |
| TOTAL INVESTMENTS |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.
SCHEDULE 2-1 IPF - Government Securities

| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | $\begin{array}{\|ll} \text { Unrealized } \\ \text { Gain } & \text { (Loss) } \end{array}$ | INTEREST |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Underwriting Discount/Premium | Acquisition Cost | Acquisition | Closing/Balance | Book Value | Market Value |  | Annual Coupon | How ${ }^{\text {Paid }}$ | Collected | Accrued | Accrued | During the Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
| DOMESTIC ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FXTN: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TREASURY BILLS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FOREIGN ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| */Idicate whether annually, semi-monthly, quarterly or monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-2 IPF - Cash on hand and in banks |  |  |  |  |  |  |  |  |  |  |  |
| Description | Account/ Certificate Number | DATE |  | Annual <br> Rate/ <br> Interest | Term/ Period | BALANCE |  | INTEREST |  |  |  |
|  |  | Acquistion/ |  |  |  | At Acquisition/ | At Closing/ Balance | Collected | Accrued | Accrued | Earned |
|  |  | Placement |  |  |  | Placement Date | Sheet Date | During the Year | Previous Year | Current Year | During the Year |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13 |
| Cash on Hand |  |  |  |  |  |  |  |  |  |  |  |
| Current Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| Savings Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| Time Deposit Accounts: |  |  |  |  |  |  |  |  |  |  |  |
| 1 - |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |
| GRAND TOTAL |  |  |  |  |  | - | - | - | - | - | - |
| $\underline{1}$ |  |  |  |  |  |  |  |  |  |  |  |



| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-4 IPF - Short Term Investments |  |  |  |  |  |  |  |  |  |
| Investment Type |  | Account <br> Number | Date of Placement | Market Value | Acquisition | INTEREST |  |  |  |
|  |  | Collected |  |  |  | Accrued | Accrued | Earned |
|  |  |  |  |  |  |  | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
| 1 | Special Deposit Accou |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  | NOT | CABLE |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |
|  |  | TOTAL |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-5 IPF - Corporate bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | $$ | INTEREST |  |  |  |  |  |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Underwriting Discount/ Premium | Acquisition Cost | At Acquisition Date | At <br> Closing/Balance <br> Sheet Date | Book Value | Market Value |  | $\begin{array}{\|c\|} \hline \text { Annual } \\ \hline \begin{array}{c} \text { Coupon } \\ \text { Rate } \end{array} \\ \hline \end{array}$ | How | Collected <br> During the Year | Accrued | Accrued | Earned |
| 2 |  | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *Indicate whether annually, semi-monthly, quarterly or monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.



ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

|  | Term of Loan |  | Contract Number | Amount of | Amount of Original | PRINCIPAL |  |  |  | INTEREST |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Policyholder / | Date of | Date of |  |  |  | Amount Unpaid | Loaned During | Paid During | Amount Unpaid | Annual | Collected | Accrued | Accrued | Earned |
| Borrower | Loan | Maturity |  | Insurance | Loan | Dec. 31 Prev Yr | the Year | the Year | Dec. 31 Current Yr | Rate | During the Year | Previous Year | Current Year | During the Year |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  | NOT APPL | CABLE |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 23 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 24 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 25 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

| SCHEDULE 2-8 IPF - Stocks |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| DESCRIPTION | Certificate | Date | How | Number | Par | Rate Used | Acquisition Cost | Market Value | DIVIDEND |  |  |  |  |  |  |
|  | Number | Acquired | Acquired | of Shares | Value | to Obtain |  |  | Rate for the last 3 years preceding Current Year |  |  | Collected | Accrued | Accrued | Earned |
|  |  |  | * |  |  | MV |  |  | 2010 | 2011 | 2012 | During the Year | Previous Year | Current Year | During the Year |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| Common Shares: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred Shares: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *Indicate how stocks were acquired, i.e., whether purchased or as dividend |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

|  | Area \& Description | Name of | Date | Estimated | Actual | Accumulated | Net Book | Market | RENTAL INCOME |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -CT/CCT Number.; City/Province | of Lot / Building | Vendor | Acquired | Life of | Cost | Depreciation | Value | Value | Collected | Accrued | Accrued | Earned | Encumbrance |
|  |  |  |  | Building |  | Building |  | per Appraisal | During the Year | Previous Year | Current Year | During the Year | (if Any) |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| Occupied by the Company: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | OT APPLI | CABLE |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | RAND TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 2-11 IPF - Accrued Investment Income |  |  |  |  |  |  |  |
| Kind of Investment |  | Collected | Accrued Investment Income |  | Unearned Investment Income |  | Earned |
|  |  | During the | Current Year | Previous Year | Current Year | Previous Year | During the Year $(2-3+4+5-6)$ |
| (1) |  | (2) | (5) | (6) | (3) | (4) | (7) |
| 1 | Interest on Government Securities |  |  |  |  |  |  |
| 2 | Income on Corporate Bonds |  |  |  |  |  |  |
| 3 | Dividends on Stocks |  |  |  |  |  |  |
| 4 | Income on Real Estate |  | NOT APPLICABLE |  |  |  |  |
| 5 | Interest on Mortgage Loans |  |  |  |  |  |  |
| 6 | Interest on Planholders' Loans |  |  |  |  |  |  |
| 7 | Income on Short Term Investments |  |  |  |  |  |  |
| 8 | Income on Other Investments |  |  |  |  |  |  |
| 9 | Interest on Bank Deposits |  |  |  |  |  |  |
|  | Others: |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |


|  |  |  |  |  |  |  | ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  | ancial Plans, Inc. |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  | Chedule 3-1 Cor | rate Assets | OVERNMENT SE | CURITIES |  |  |  |  |  |  |
| SECURITY |  |  | DATE |  | INTIAL A | QuISITIONBOOK | G VALUE |  | PRICE |  |  |  |  |  | TNTEREST |  |  |  |
|  |  |  |  |  |  |  |  | At | At |  |  | Unrealized Gain | Annual | How | Collected | Accrued | Accrued | Earned |
| Descripition | Serial No. | Acquired | Issued | Maturity | Face Value | DiscountPremium | Acquisition Cost | $\begin{gathered} \text { Acquisition } \\ \text { Date } \end{gathered}$ | Closing/Balance Sheet Date | Book Value | Market Value |  | Coupon Rate | Paid ${ }^{\text {d }}$ | During the Year | Previous Year | Current Year | During the Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 13=(12-11) | 14 | 15 | 16 | 17 | 18 | $19=(16+18-17)$ |
| DOMESTIC ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FxTN: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 Philippine Treasury Notes | PIBD2535L086 | 1/29/2015 | 12/16/2010 | 12/16/2035 | 68,000,000 |  | 98,808,199 | 145 | 124 | 93,978,697 | 88,717,560 | $(5,261,137)$ | 8.13\% | semi-annually every 16th of Jun and Dec | 5,525,000 | 2,844,972 | 2,844,972 | 5,525,000.00 |
| 2 Philippine Treasury Notes | PIBD25361097 | 1/29/2013 | 9/29/2011 | 9/29/2036 | 146,000,000 |  | 184,188,101 | 129 | 120 | 177,594,840 | 183,784,800 | 6,189,960 | 7.63\% | semi-annually every 29th of Mar and Sep | 11,132,500 | 230,208 | 230,208 | 11,132,500.00 |
| 3 - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TREASURY BILLS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  | 214,000,000 | - | 282,996,300 |  |  | 271,573,537 | 272,502,360 | 928,823 |  |  |  |  |  |  |
| FOREIGN ISSUES: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }^{1} 1$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1 <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  | 214,000,000 | . | 282,996,300 |  |  | 271,573,537 | 272,502,360 | 928,823 |  |  | 16,657,500 | 3,075,181 | 3,075,181 | 16,657,500 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | riy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2018 of Sun Life Financial Plans, Inc.


## ANNUAL STATEMENT for the Year Ended December 31, 2018 of Sun Life Financial Plans, Inc.

SCHEDULE 3-2 Corporate Assets - Cash on hand and in banks


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-3-Corporate Assets - MUTUAL FUNDS/ UITF |  |  |  |  |  |  |  |  |  |
| Description |  | Account /Certificate Number | Acquisition Date | Number ofUnits/Shares Held | Net Asset Value per Unit/Share |  | Acquisition Cost | Market Value | Unrealized Gain (Loss) |
|  |  | At Acquisition Date |  |  | At Closing/Balance Sheet Date |  |  |  |
|  | 1 |  | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Mutual Funds |  |  |  |  |  |  |  |  |  |
| 1 | Sun Life Prosperity Bond Fund |  |  | 4,908,841 |  |  | 7,738,818 | 15,099,104 | 7,360,286 |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  | 15,099,104 | 7,360,286 |
| Unit Investment Trust Funds |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  | - | - |
| Oth |  |  |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |
|  | Sub-total |  |  |  |  |  |  | - | - |
| GRAND TOTALS |  |  |  |  |  |  |  | 15,099,104 | 7,360,286 |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-4-Corporate Assets - SHORT TERM INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |
| Investment Type/Description | Account/ Certificate Number | DATE |  | Annual Rate/Interest | Term/Period | BALANCE |  | INTEREST |  |  |  |
|  |  | Acquistion/ Placement | Maturity |  |  | At Acquisition/ Placement Date | At Closing/ Balance Sheet Date | Collected | Accrued | Accrued | Earned |
|  |  |  |  |  |  |  |  | During the Year | Previous Year | Current Year | During the Year |
| 1 | 2 | 1 | 3 | 2 | 4 | 3 | 5 | 4 | 6 | 5 | 7 |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  | NOT APP | LICABLE |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| total |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-5 Corporate Assets - CORPORATE BONDS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SECURITY |  | DATE |  |  | INITIAL ACQUISITION/BOOKING VALUE |  |  | PRICE |  | CURRENT/CLOSING VALUE |  | Unrealized  <br> Gain (Loss) | INTEREST |  |  |  |  |  |
| Description | Serial No. | Acquired | Issued | Maturity | Face Value | Underwriting Discount/ Premium | Acquisition Cost | At <br> Acquisition <br> Date | At Closing/ Balance Sheet Date | Book Value | Market Value |  | $\begin{array}{\|c\|} \hline \text { Annual } \\ \hline \text { Coupon } \\ \text { Rate } \\ \hline \end{array}$ | How | Collected <br> During the Year | Accrued | Accrued | Earned |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | $13=(12-11)$ | 14 | 15 | 16 | 17 | 18 | $19=(16+17-18)$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| *Indicate whether | ually, sem | onthly, | terly or | monthly. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

## SCHEDULE 3-6 Corporate Assets - MORTGAGE LOANS

|  | Name and | Description of Property | Record of Mortgage: | Market Value | Sound Value | Term of Loan |  | Amount of | PRINCIPAL |  |  |  | INTEREST |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Address of | (TCT/CCT No.; Location; | (Registry No.; Entry No.; | of Land | of Building | Date | Date | Original | Amount Unpaid | Loaned During | Paid During | Amount Unpaid | Annual | Collected | Accrued | Accrued | Earned |
|  | Mortgagor | Area) | City/Prov.; Amt of Notation) | Mortgaged |  | Given | Due | Loan | Dec. 31 Prev Yr | the Year | the Year | Dec. 31 Current Yr | Rate | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  | NOT APPL | CABLE |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-7 Corporate Assets - Planholders' loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Term of Loan |  | Contract <br> Number | Amount of | Amount of Original | PRINCIPAL |  |  |  | INTEREST |  |  |  |  |
| Policyholder / |  | Date of | Date of |  |  |  | Amount Unpaid | Loaned During | Paid During | Amount Unpaid | Annual | Collected | Accrued | Accrued | Earned |
|  | Borrower | Loan | Maturity |  | Insurance | Loan | Dec.31 Prev Yr | the Year | the Year | Dec. 31 Current Yr | Rate | During the Year | Previous Year | Current Year | During the Year |
| (1) |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  | NOT APPLICABLE |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 12 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 13 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 17 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 20 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 23 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 24 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 25 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## ANNUAL STATEMENT for the Year Ended December 31, 2018 of Sun Life Financial Plans, Inc.



ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

|  | Area \& Description | Name of | Date | Estimated | Actual | Accumulated | Net Book | Market | RENTAL INCOME |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TCT/CCT Number.; City/Province | of Lot / Building | Vendor | Acquired | Life of | Cost | Depreciation | Value | Value | Collected | Accrued | Accrued | Earned | Encumbrance |
|  |  |  |  | Building |  | Building |  | per Appraisal | During the Year | Previous Year | Current Year | During the Year | (if Any) |
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) |
| Occupied by the Company: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | NO | APPLICA |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment Properties |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lot |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Building |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | AND TOTALS |  |  |  |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-10 Corporate Assets - OTHER INVESTMENTS |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Account | Date of | Date of | Number | Acquisition | Market |  | INTE | R E S T |  |
|  | Description | Number | Placement | Maturity | of | cost | Value | Collected | Accrued | Accrued | Earned |
|  |  |  |  |  | Shares / Units |  |  | During the Year | Previous Year | Current Year | During the Year |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (9) | (10) |
| 1 |  |  |  |  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  | APPLICA |  |  |  |  |  |  |
| 5 |  |  |  |  |  |  |  |  |  |  |  |
| 6 |  |  |  |  |  |  |  |  |  |  |  |
| 7 |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |
| 9 |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | TOTAL |  |  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2018 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 3-11 Corporate Assets - ACCRUED INVESTMENT INCOME |  |  |  |  |  |  |  |
| Kind of Investment |  | Collected | Accrued Investment Income |  | Unearned Investment Income |  | Earned |
|  |  | During the Year | Current Year | Previous Year | Current Year | Previous Year | During the Year $(2-3+4+5-6)$ |
| (1) |  | (2) | (5) | (6) | (3) | (4) | (7) |
| 1 | Interest on Government Securities | 16,657,500 | 3,075,181 | 3,075,181 | - | - | 16,657,500 |
| 2 | Income on Corporate Bonds | - | - | - | - | - | - |
| 3 | Dividends on Stocks | - | - | - | - | - | - |
| 4 | Income on Real Estate | - | - | - | - | - | - |
| 5 | Interest on Mortgage Loans | - | - | - | - | - | - |
| 6 | Interest on Planholders' Loans | - | - | - | - | - | - |
| 7 | Income on Short Term Investments | - | - | - | - | - | - |
| 8 | Income on Other Investments | - | - | - | - | - | - |
| 9 | Interest on Bank Deposits | 9,553,509 | 125,679 | 267,573 | - | - | 9,411,615 |
|  | Others: |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |
| 1112 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| TOTAL |  | 26,211,009 | 3,200,860 | 3,342,754 | - | - | 26,069,115 |
|  |  |  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE Corporate Assets 3-12 ACCOUNTS/ NOTES RECEIVABLE |  |  |  |  |  |  |  |
| Name / Address of Debtor | Date | Original | Date of Last | Amount Paid | Balance | Balance | Remarks |
| or Maker of Note* | Granted/ | Amount | Payment | During the | as of | as of | (Description: Nature, and |
|  | Issued |  |  | Year | 12-31-PY | 12-31-CY | Security, if any) |
| (1) | (2) | (3) | (4) | (5) | (7) | (8) | (8) |
| Accounts Receivable: |  |  |  |  |  |  |  |
| Secured: |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Unsecured: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Sub-total | - |  | - | - | - | - |  |
| Notes Receivable: |  |  |  |  |  |  |  |
| Secured: |  |  |  |  |  |  |  |
| 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Unsecured: |  |  |  |  |  |  |  |
| \% 1 |  |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |  |
| Sub-total |  |  |  |  | - | - |  |
|  |  |  |  |  |  |  |  |
| Other Receivable:* |  |  |  |  |  |  |  |
| 1 Advances to Employees |  |  |  |  |  |  |  |
| 2 Advances to Agents |  |  |  |  |  |  |  |
| 3 Advances to DOSRI |  |  |  |  |  |  |  |
| 4 Other receivable |  |  |  |  | 30,437,289 | 29,869,322 | Represents collection in transit from trustee banks |
| 5 Receivable from parent company |  |  |  |  | - | - |  |
| Sub-total |  |  |  |  | 30,437,289 | 29,869,322 |  |
| GRAND TOTALS |  |  |  |  | 30,437,289 | 29,869,322 |  |
|  |  |  |  |  |  |  |  |
| ${ }^{\text {* }}$ To be Itemized in detail. |  |  |  |  |  |  |  |



ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

SCHEDULE Corporate assets 3-14 Corporate Assets - INVENTORIES


ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

SCHEDULE 3-15 Corporate Assets - OTHER ASSETS

| Particulars |  | Nature | Balance | Balance of | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (2) |
| 1 | Prepaid taxes | Represent taxes paid in advance for Documentary Stamp Taxes (DST), Input VAT (net of Output VAT) and Tax Credits (taxes withheld at source by planholders and banks). | 286,296 | 66,846 |  |
| 2 | Prepaid expenses | Represent expenditures paid in advance that will have a future benefit to the Company. This account include payment for system enhancement | - | - |  |
| 3 | Security and miscellaneous depos | Represent security deposits from rental and utilities that the Company paid as security for the use of office space, parking slots, telephone or electric meter. | 692,335 | 692,335 |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
|  | TOTAL |  | 978,631 | 759,181 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| *To be Itemized in detail. |  |  |  |  |  |
|  |  |  |  |  |  |



ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

## SCHEDULE 5 - OTHER RESERVES

| Plan |  | Balance of | Balance |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Previous Year | Current Year |  |
|  | (1) | (2) | (3) |  |
| 1 | Memorial |  |  |  |
| 2 | Pension | 172,537,304 |  | - |
| 3 | Education | 161,057,362 |  | - |
| TOTAL |  | 333,594,666 |  | - |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

SCHEDULE 6 - PLANHOLDERS' BENEFITS PAYABLE

| Name of Planholder |  | Nature | Balance | Balance | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (5) |
| Memorial Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| Sub-total |  |  | - | - |  |
|  |  |  |  |  |  |
| Education Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| Sub-total |  |  | 24,918,733 | 29,653,094 |  |
|  |  |  |  |  |  |
| Pension Plan: |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
|  | 10 |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| Sub-total |  |  | 76,205,973 | 88,272,955 |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| Non Plan related |  |  | 114,714 | 107,997 |  |
|  |  |  |  |  |  |

Page 40 Sch 6_PH Benefits

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

SCHEDULE 7 - PLANHOLDERS' DEPOSITS

| Name of Planholder |  | Balance of | Received | Refunded | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous Year | During the Year | During the Year | Current Year |
|  |  |  |  |  | 2+3-4 |
| (1) |  | (2) | (3) | (4) | (5) |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| 11 |  |  |  |  |  |
| 12 |  |  |  |  |  |
| 13 |  |  |  |  |  |
| 14 |  |  |  |  |  |
| 15 |  |  |  |  |  |
| 16 |  |  |  |  |  |
| 17 |  |  |  |  |  |
| 18 |  |  |  |  |  |
| 19 |  |  |  |  |  |
| 20 |  |  |  |  |  |
| 21 |  |  |  |  |  |
| 22 |  |  |  |  |  |
| 23 |  |  |  |  |  |
| 24 |  |  |  |  |  |
| 25 |  |  |  |  |  |
| GRAND TOTAL |  | 29,197,250 | 1,218,901 | 540,344 | 29,875,807 |
|  |  |  |  |  |  |

ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.
SCHEDULE 8 - COUNSELORS' BOND RESERVE

| Name of Sales Counselor |  | Balance of | Received | Refunded | Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Previous Year | During the Year | During the Year | Current Year |
|  |  |  |  |  | 2+3-4 |
| (1) |  | (2) | (3) | (4) | (5) |
| 1 | ASPEN | 1,606 | - | - | 1,606 |
| 2 | BIRTHRIGHT | 5,385 | - | - | 5,385 |
| 3 | CAGAYAN DE ORO | 9,783 | - | - | 9,783 |
| 4 | DRAGONWOOD | - | - | - | - |
| 5 | ILOILO | 11,367 | - | - | 11,367 |
| 6 | JARRAH | - | - | - | - |
| 7 | MAPLE | 2,306 | - | - | 2,306 |
| 8 | ACACIA | 195,920 | - | - | 195,920 |
| 9 | ALMOND | 64,643 | - | - | 64,643 |
| 10 | BANYAN | 57,618 | - | - | 57,618 |
| 11 | BAYWOOD | 97,137 | - | - | 97,137 |
| 12 | BICOL | 19,735 | - | - | 19,735 |
| 13 | BIRCH | 277,821 | - | - | 277,821 |
| 14 | BRISTLECONE | 141,126 | - | - | 141,126 |
| 15 | BROKER | 1,013 | - | - | 1,013 |
| 16 | CEBU | 145,907 | - | - | 145,907 |
| 17 | CEDAR | 278,502 | - | - | 278,502 |
| 18 | CENTRAL LUZON | 57,791 | - | - | 57,791 |
| 19 | CHESTNUT | 197,208 | - | - | 197,208 |
| 20 | CORINTHIAN | 47,749 | - | - | 47,749 |
| 21 | COTTONWOOD | 7,765 | - | - | 7,765 |
| 22 | CYPRESS | 156,155 | - | - | 156,155 |
| 23 | DURIAN | 111,616 | - | 16,673 | 94,943 |
| 24 | DAVAO | 199,261 | -711 | - | 198,550 |
| 25 | EUCALYPTUS | 172,108 | - | - | 172,108 |
| 26 | EVERGREEN | 11,842 | - | - | 11,842 |
| 27 | GOLDENRAIN | 92,766 | - | - | 92,766 |
| 28 | GREEN FIR | 213,651 | - | - | 213,651 |
| 29 | JACARANDA | 179,657 | 11,087 | - | 190,744 |
| 30 | LINDEN | 2,762 | - | - | 2,762 |
| 31 | MAGNOLIA WOODS | 81,418 | - | - | 81,418 |
| 32 | MANGO | 75 | - | - | 75 |
| 33 | MAHOGANY | 72,176 | - | - | 72,176 |
| 34 | MANGROVE | 56,018 | - | - | 56,018 |
| 35 | MARKET DEV BACOLOD | 51,836 | - | - | 51,836 |
| 36 | MULBERRY | 41,180 | - | - | 41,180 |
| 37 | MARKET DEV BULACAN | 41,014 | 1,356 | - | 42,370 |
| 38 | MARKET DEV DAGUPAN | 68,602 | - | - | 68,602 |
| 39 | MINT | 51,153 | - | - | 51,153 |
| 40 | MARKET DEV ISABELA | 2,868 | - | - | 2,868 |
| 41 | MKT DEV LUZ | 115,765 | - | - | 115,765 |
| 42 | METRO MANILA | 1,284,025 | - | - | 1,284,025 |
| 43 | MOLAVE | 171,930 | - | - | 171,930 |
| 44 | MULAWIN | 251,736 | - | - | 251,736 |
| 45 | NARRA | 113,395 | - | - | 113,395 |
| 46 | RED OAK | 95,997 | - | - | 95,997 |
| 47 | OLIVE | 91,060 | - | - | 91,060 |
| 48 | OSMANTHUS | 297,699 | - | - | 297,699 |
| 49 | PALM | 98,992 | - | - | 98,992 |
| 50 | GENUS PINE | 40,266 | - | - | 40,266 |
| 51 | QUEZON CITY | 10,846 | - | - | 10,846 |
| 52 | REDWOOD | 202,501 | - | - | 202,501 |
| 53 | ROSEWOOD | 103,604 | - | - | 103,604 |
| 54 | ROYAL POINCIANA | 61,569 | - | - | 61,569 |
| 55 | SEQUOIA | 382,748 | - | - | 382,748 |
| 56 | RSOHO | 7,397 | - | - | 7,397 |
| 57 | RED SPRUCE | 66,155 | - | - | 66,155 |
| 58 | TINDALO | 360,980 | - | - | 360,980 |
| GRAND TOTAL |  | 6,983,205 | 11,733 | 16,673 | 6,978,265 |
|  |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 9 - ACCOUNTS/NOTES PAYABLE |  |  |  |  |  |
| Name of Creditor* |  |  | Balance | Balance of | Remarks |
|  |  | Nature of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (5) |
| Notes Payable |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
| 8 |  |  |  |  |  |
| 9 |  |  |  |  |  |
| 10 |  |  |  |  |  |
| Sub-total |  |  | - | - |  |
|  |  |  |  |  |  |
| Accounts Payable |  |  |  |  |  |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| Sub-total |  |  | - | - |  |
| Other Payable |  |  |  |  |  |
| 1 | Payable to Parent Company |  | 3,726,321 | 3,397,171 |  |
| 2 |  |  |  |  |  |
| 3 |  |  |  |  |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| Sub-total |  |  | 3,726,321 | 3,397,171 |  |
| GRAND TOTAL |  |  | 3,726,321 | 3,397,171 |  |
|  |  |  |  |  |  |
| ${ }^{*}$ To be Itemized in detail. |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 10 - TAXES PAYABLE |  |  |  |  |  |
| Particulars |  | Nature | Balance | Balance of | Remarks |
|  |  | of Account | Previous Year | Current Year |  |
|  | (1) | (2) | (3) | (4) | (5) |
| 1 | Value added taxes |  | 99,314 | $(11,631)$ |  |
| 2 | Witholding taxes |  | 46,802 | 52,702 |  |
| 3 | Final taxes |  | 668,551 | 640,172 |  |
| 4 |  |  |  |  |  |
| 5 |  |  |  |  |  |
| 6 |  |  |  |  |  |
| 7 |  |  |  |  |  |
|  | TOTAL |  | 814,667 | 681,243 |  |
| ${ }^{*}$ To be Itemized in detail. |  |  |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SCHEDULE 11- ACCRUED EXPENSES |  |  |  |  |
| Name of Creditor * | Nature / Description | Balance | Balance of | Remarks |
|  | of Account | Previous Year | Current Year |  |
| (1) | (2) | (3) | (4) | (5) |
| 1 Payable to agents |  | 2,600,670 | 2,401,104 |  |
| 2 Provision for dividends |  | - | - |  |
| 3 Unidentified bank credits |  | 3,624,990 | 1,313,938 |  |
| 4 Repairs and maintenance |  | - | - |  |
| 5 Salaries and employee benefits |  | - | - |  |
| 6 Professional fees |  | 1,548,738 | 405,326 |  |
| 7 Rentals |  | - | - |  |
| 8 Government remittance payable |  | - | - |  |
| 9 Utilities |  | - | - |  |
| 10 Other miscellaneous payable |  | 940,918 | 889,243 |  |
| TOTAL |  | 8,715,316 | 5,009,611 |  |
| *To be Itemized in detail. |  |  |  |  |
| - |  |  |  |  |



## ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc.

SCHEDULE 13 - STOCKHOLDERS' EQUITY
Authorized Capital Stock: Number of Shares - 5,000,000; Amount - P 125,000,000

| Name of Stockholder |  | Citizenship | Number | Par Value | Subscribed | Percentage | Subscription | Paid-up Capital Stock |  | Additional | Deposit for | Dividends Paid | Dividends Payable |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | of Shares | per Share | Capital | of Ownership | Receivable | Common | Preferred | Paid-in Capital | Future Subscription | During the Year | Current Year |
|  | (1) |  | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
| 1 | Sun Life of Canada (Philippines), Inc. | Dutch | 4,999,995 | 25 | 124,999,875 | 100\% | - | 74,999,875 | 50,000,000 | 374,999,625 | - | - | - |
| 2 | Chia-Ling Chou aka Lucy Chou | Chinese | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 3 | Alexander Narciso | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 4 | Benedicto C. Sison | Filipino and American | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 5 | Francisco Sandejas | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
| 6 | Oscar S. Reyes | Filipino | 1 | 25 | 25 | 0\% | - | 25 |  | 75 | - | - | - |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Grand Total |  | 5,000,000 |  | 125,000,000 |  |  | 75,000,000 | 50,000,000 | 375,000,000 |  |  |  |


| ANNUAL STATEMENT for the Year Ended December 31, 2019 of Sun Life Financial Plans, Inc. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INVESTMENT AT COST for the year ended December 31, 2019 |  |  |  |  |  |  |  |  |  |
|  |  |  | PENSION | LIFE/MEMORIAL | Educational | TOTAL TRUST FUND | INSURANCE PREMIUM FUND | $\begin{gathered} \hline \text { CORPORATE } \\ \text { ASSETS } \\ \hline \end{gathered}$ | GRAND TOTAL |
| 1. BONDS [_P |  |  |  |  |  |  |  |  |  |
| A. GOVERNMENT |  |  |  |  |  |  |  |  |  |
| A. 1 FX Rate T- Notes |  |  | 2,635,399,506 | - | 1,358,926,328 | 3,994,325,834 | - | 282,996,300 | 4,277,322,133 |
| A. 2 Floating Rate $T$-Notes |  |  | - | - | - | - | - | - | - |
| A. 3 Retail T- Bonds |  |  | 236,258,024 | - | 150,441,451 | 386,699,475 | - | - | 386,699,475 |
| A. 4 ST Denom Bonds (ERAP) |  |  | - | - | - | - | - | - |  |
| A. 5 Agrarian Reform Bonds/Landbank |  |  | - | . | - | - | - | - |  |
| A. 6 Philippine Issued Eurobonds (P, \$) |  |  | - | - | - | - | - | - |  |
| B. PRIVATE BONDS |  |  | 73,110,000 | - | 33,100,000 | 106,210,000 | - | - | 106,210,000 |
| C. FOREIGN BONDS |  |  | - |  | - | - | - | - | - |
| 2. STOCKS |  |  | 89,351,335 | - | 224,671,299 | 314,022,634 |  |  | 314,022,634 |
| 3. REAL ESTATE |  |  | - | - | - | - | - | - | - |
| 4. PURCHASE MONEY MORTGAGES |  |  | - | - | - | - | - | - | - |
| 5. MORTGAGE LOANS ON REAL ESTATE |  |  | - | - | - | - | - | - |  |
| 6. COLLATERAL LOANS |  |  | - | - | - | - | - | - | - |
| 7. GUARANTEED LOANS |  |  | - | - | - | - | - | - | - |
| 8. OTHER LOANS |  |  | - | - | - | - | - | - |  |
| 8.1 Car Loans |  |  | . | - | - | - | - | - | - |
| 8.2 Chattel |  |  | - | - | - | - | - | - | - |
| 8.3 Other Loans |  |  | - | - | - | - | - | - | - |
|  | 9. SHORT-TERM INVESTMENTS |  | - | - | - | - | - | - | - |
| 9.1 Short-Term Government Bonds |  |  | - | - | - | - | - | - | - |
|  | 9.1.1 Treasury Bills |  | - | - | - | - | - | - | - |
| 9.2 Commercial Papers |  |  | - | . | - | - | - | - | - |
| 9.3 Promissory Note |  |  | . | - | - | - | - | - | - |
| 9.4 Fixed Income |  |  | - | - | - | - | - | - | - |
| 9.5 Repurchase Agreement |  |  | - | - | - | - | - | - | - |
| 10 | 10. OTHER INVESTMENTS |  | - | - | - | - | - | - | - |
| 10.1 Contract Receivables |  |  | . | - | - | - | - | - | - |
| 10.2 Proprietary Shares |  |  | - | - | - | - | - | - | - |
| 10.3 Mutual Funds |  |  |  |  |  |  |  | 7,738,818 | 7,738,818 |
| 10.4 Long-Term Commercial Papers |  |  | - | - | - | - | - | - | - |
| 10.5 Real Estate Investment Trust (REIT) |  |  | - | - | - | - | - | - | - |
| 10.6 Tier 2 Notes |  |  | - | - | - | - | - | - | - |
| 10.7 Service Assets |  |  | - | - | - | - | - | - | - |
| 11. FIXED DEPOSITS |  |  |  |  |  |  |  |  |  |
| 11.1 Super/Special Savings |  |  | 108,583 | - | 222,847 | 331,429 | - | 19,473,436 | 19,804,866 |
| 11.2 Time Deposits |  |  | 19,885,000 | - | 51,700,000 | 71,585,000 | - | 386,600,000 | 458,185,000 |
| TOTAL INVESTMENTS |  |  | 3,054,112,447 | $\cdot$ | 1,819,061,925 | 4,873,174,372 | - | 696,808,555 | 5,569,982,927 |
| stats/aea |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

# ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2019 OF SUN LIFE FINANCIAL PLANS, INC. 

## REPUBLIC OF THE PHILIPPINES

MAKATI, METRO MANILA S. $S$

Alexander S. Narciso, President ; Maria Sáchiko A. Pang, Chief Actuary; Sherwin S. Sampang Treasurer, and Chief Accountant \& Comptroller of the Company being duly sworn, each for herself/himself deposes and says that they are herein described officers of the said company, and that on the 31 st day of December last, all herein described assets were the absolute properties of the said company, free and clear from any liens or claims thereon, except as herein stated, and that the foregoing statement, with the schedules and explanations therein contained, annexed or referred to are full and correct statement of all the Assets, Liabilities, Income and Expenses, and of the condition and affairs of the said company on the said thirty-first day of December last, and for the year ended on that date, according to the best of their information, knowledge and belief, respectively.


Corporate Residence Certificate No. $\qquad$ 00129298 issued at $\qquad$ Taguig City on January 03,2020 Passport No. P2690677B/ SSS No. 33-1810926-3/ Passport No. P9427178A issued at Manila/ Makati / Manila/ on 07/31/2019; N/A; 11/06/2018
Subscribed and sworn to bef
Doc No. $\frac{386}{79}$
Page No.

## UUN 222020

 th day of $\qquad$ , 2020Book No. $\qquad$
Doc No. $\qquad$

Series of 2020

