

January 20, 2021

Honorable Commissioner Atty. Dennis B. Funa Insurance Commission 1071 United Nations Avenue, Ermita, Manila

Dear Commissioner:

In compliance with Circular Letter No. 2020-80 dated July 22, 2020 pertaining to the submission of the Quarterly Report on Selected Financial Statistics (QRSFS), we hereby submit the following output for the Q4 2020 through the IC QRSFS System:

File Description	File Name	Hash Key
Life_QRSFS_Q42020	SLOCPI_LIFE_QRSFS_Q42020	9e5ec0b5e17d796877dab ca9fae003d9cbe8195d400 9f3e3014caefa923e3f45

This is also to certify that the uploaded reportorial requirement/s is/are true and correct.

Sincerely,

Maria Josefina A. Castillo

partillo

Chief Financial Officer

Sun Life of Canada (Philippines), Inc.

"Annex A"

Quarterly Report on Selected Financial Statistics for Life Insurance Companies (Traditional)

As of the Quarter ending December 31, 2020

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

(In Pesos)

I. FINANCIAL CONDITION

Total Assets			274,212,700,617.44
Cash		10,458,945,369.77	
Invested Assets		124,144,484,748.87	
Premiums Due and Uncollected		620,978,036.98	
Reinsurance Accounts Receivable		44,414,913.34	
Segregated Fund Assets		135,169,955,400.43	
Cash	2,376,274,418.00		
Invested Assets	132,304,583,106.00		
Others	489,097,876.43		
Other Assets		3,773,922,148.05	
Total Liabilities			242,870,410,282.70
Aggregate Reserves		72,017,618,337.00	
Policy & Contract Claims		1,833,568,078.25	
Premium Deposits Fund		360,500,738.40	
Reinsurance Accounts Payable			
Segregated Fund Liabilities		134,837,030,264.00	
Taxes Payable		381,258,393.72	
Other Liabilities		33,440,434,471.33	
Total Networth			31,342,290,334.74
Capital Stock		500,000,200	
Statutory Deposit		-	
Capital Stock Subscribed			
Contributed Surplus		50,000,000	
Contingency Surplus/Home Office/Inv	ward Remittances	2,826,225,200	
Capital Paid in Excess of Par Value		<u> </u>	
Retained Earnings/Home Office Acco	ount	26,811,651,497	
Reserve Accounts		(63,239,207)	
Remeasurement Gains (Losses)			
on Retirement Pension Ass	set (Obligation)	884,727,508	
Treasury Stocks			
Seed Capital on Variable Life		332,925,136.425	

NOTES:

A. Assets

- 1. Cash Cash on Hand, Cash in Banks
- $2. \quad \text{Invested Assets Time Deposit, Financial Assets at Fair Value Through Profit and Loss (FVPL),} \\$

Held-to-Maturity (HTM) Investments, net, Available-for-Sale (AFS) Financial Assets,net, Loans and Receivables,net, Investment Property, Investments in Subsidiaries, Associates, and Joint Ventures, Non-current assets held-for-sale, Security fund contribution, and Derivative Assets Held for Hedging

- Reinsurance Accounts Due from Ceding Cos. net, Funds Held By Ceding Cos., net, Amounts Recoverable from Reinsurers, net, Other RI Accts. Receivables, net
- 4. Others All other assets reflected in the Financial Reporting Framework

B. Liabilities

- Aggregate Reserves Aggregate Reserves for Life Policies, Aggregate Reserves for Accident & Health Policies and Supplementary Contracts without Life Contingencies
- 2. Reinsurance Accounts Payable includes Due To Reinsurers and Funds Held for Reinsurers

C. Networth

 Reserve Accounts - includes Reserves for AFS Securities, Cash Flow Hedge, Hedge of a Net Investment in Foreign Operations, Cumulative Foreign Currency Translation, Remeasurement on Life Insurance Reserves, Reserve for Investments in Associates and Reserve for Appraisal Investment - Property and Equipment.

II. INVESTED ASSETS

1	Financial Assets at Fair Value Through Profit and Loss a) Securities Held for Trading a.1. Trading Debt Securities - Government a.2. Trading Debt Securities - Private a.3. Trading Equity Securities a.4. Mutual Funds a.5. Unit Investment Trust Funds a.6. Real Estate Investment Trusts a.7. Other Funds		
	b) Financial Assets Designated at Fair Value Through Profit and Loss (FVPL) b.1. Debt Securities - Government b.2. Debt Securities - Private b.3. Equity Securities b.4. Mutual Funds b.5. Unit Investment Trust Funds b.6. Real Estate Investment Trusts b.7. Other Funds c) Derivative Assets		
2	Held to Maturity (HTM) Investments, net a) HTM Debt Securities - Government b) HTM Debt Securities - Private		<u> </u>
3	Loans and Receivables, net a) Real Estate Mortgage Loans b) Collateral Loans		10,402,659,646.42
	c) Guaranteed Loans	3,213,100,000.00	
	d) Chattel Mortgage Loans e) Policy Loans	7,189,559,646.42	
	f) Notes Receivable	7,109,339,040.42	
	g) Housing Loans		
	h) Car Loans i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities l) Salary Loans		
	m) Other Loans Receivables		
4	Available-for-Sale (AFS) Financial Assets, net		110,341,253,064.09
	a) AFS Debt Securities - Government	96,885,434,568.25	110,011,200,001.00
	b) AFS Debt Securities - Private	4,360,411,571.96	
	c) AFS Equity Securities	7,213,670,492.78	
	d) Mutual Funds e) Unit Investment Trust Funds	1,804,306,431.10	
	f) Real Estate Investment Trusts		
	g) Other Funds	77,430,000.00	
5	Investments in Subsidiaries, Associates and Joint Ventures		2,269,291,909.52
	a) Investments in Subsidiaries	2,269,291,909.52	
	b) Investments in Associates		
	c) Investments in Joint Ventures		
6	Investment Property		1,129,830,108.71
7	Time Deposits / Fixed Deposits		
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		1,450,020.13
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		124,144,484,748.87

Notes:

- Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
 Loans and Receivables,net Net of Allowance for impairment losses
- Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets in the I. Financial Condition

II. INVESTED ASSETS (SEGREGATED FUND ASSETS)

1	Financial Assets at Fair Value Through Profit and Loss		129,701,752,264.00
	a) Securities Held for Trading		
	a.1. Trading Debt Securities - Government		
	a.2. Trading Debt Securities - Private		
	a.3. Trading Equity Securities		
	a.4. Mutual Funds		
	a.5. Unit Investment Trust Funds		
	a.6. Real Estate Investment Trusts		
	a.7. Other Funds		
	b) Financial Assets Designated at Fair Value Through		
	Profit and Loss (FVPL)	129,343,260,499.00	
		129,545,200,499.00	
	b.2. Debt Securities - Private 5,433,111,706.95 b.3. Equity Securities 93,855,327,046.00		
	b.4. Mutual Funds 7,684,056,615.00		
	b.5. Unit Investment Trust Funds		
	b.6. Real Estate Investment Trusts		
	b.7. Other Funds		
		050 404 705 00	
	c) Derivative Assets	358,491,765.00	
2	Held to Maturity (HTM) Investments, net		_
_	a) HTM Debt Securities - Government		
	b) HTM Debt decurities - Government b) HTM Debt Securities - Private		
	b) TITIVI Debt Securities - Frivate		
3	Loans and Receivables, net		2,602,830,842.00
	a) Real Estate Mortgage Loans		
	b) Collateral Loans		
	c) Guaranteed Loans	2,522,652,842.00	
	d) Chattel Mortgage Loans		
	e) Policy Loans		
	f) Notes Receivable		
	g) Housing Loans		
	h) Car Loans		
	i) Low Cost Housing		
	j) Purchase Money Mortgages		
	k) Unquoted Debt Securities	80,178,000	
	I) Salary Loans		
	m) Other Loans Receivables		
	,		
4	Available-for-Sale (AFS) Financial Assets, net		
	a) AFS Debt Securities - Government		
	b) AFS Debt Securities - Private		
	c) AFS Equity Securities		
	d) Mutual Funds		
	e) Unit Investment Trust Funds		
	f) Real Estate Investment Trusts		
	g) Other Funds		
5	Investments in Subsidiaries, Associates and Joint Ventures		
J	a) Investments in Subsidiaries		
	b) Investments in Associates		
	c) Investments in Joint Ventures		
	c) investments in Joint Ventures		
6	Investment Property		
7	Time Deposits / Fixed Deposits		
8	Non-current Assets Held for Sale		
9	Security Fund Contribution		
10	Derivative Assets Held for Hedging		
	TOTAL INVESTMENTS		132,304,583,106.00

Notes:

- 1. Held to Maturity (HTM) Investments, net Net of Allowance for impairment losses
- 2. Loans and Receivables,net Net of Allowance for impairment losses
- 3. Available-for-Sale (AFS) Financial Assets, net Net of Allowance for Impairment Losses in AFS Debt Securities Government and Private, and AFS Equity Securities
- 4. Total Investments should tally with Invested Assets under Segregated Fund Assets in the I. Financial Condition

III. OPERATING RESULTS

Premium Income (net of reinsurance)		39,266,099,724.36 A
Increase /(Decrease) in Reserves		(245,428,760.00) B
Commissions Earned		C
Income from Variable Life		D
Other Underwriting Income		E
Total Underwriting Income (A - B + C + D + E)		39,511,528,484.36_F
Benefit Payments		7,008,306,785.80 G
Expenses from Variable Life		Н
Commission Expenses		4,336,464,501.96
Premium Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	128,822,758.22 268,386,074.22	<u>397,208,832.44</u> J
Documentary Stamp Tax a) Traditional Life b) Variable Life c) Microinsurance d) Migrant Workers Compulsory Insurance	4,399,610.00 22,284,840.00	26,684,450.00_K
Other Underwriting expenses		87,305,720.34 L
Total Underwriting Expenses (G + H + I + J + K + L)		11,855,970,290.54_ M
Net Underwriting Gain/ Loss (F - M)		27,655,558,193.82 N
Gross Investment Income a) Dividends Earned b) Real Estate Income Eraned c) Interest Income Earned d) Other Income	99,158,683.00 123,298,841.98 6,914,759,195.61 12,177,945,252.84	19,315,161,973.44_O
Investment Expenses		568,228,637.28_P
Final Tax		1,122,093,929.33_Q
Net Investment Income (O -P - Q)		17,624,839,406.83_R
Other Income / (Expense)		(28,811,903,481.36) S
Capital Gain/ (Loss)		400,132,606.01T
General & Administrative Expenses		8,336,440,443.35_U
Net Income /(Loss) before Inc.Tax (N + R + S + T - U)		8,532,186,281.95 V
Income Tax		64,355,058.86_W
Net Income /(Loss) as of the quarter (V - W)		8,467,831,223.09 X

I hereby certify to the accuracy/correctness of the aforementioned data

SHERWIN S. SAMPANG - Chief Accountant and Comptroller

(Signature over printed name of Responsible Officer)

As of the Quarter ending December 31, 2020

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

V. Premiums By Type & Business Line

	TOTALS	VARIABLE	ORDINARY	GROUP &	ACCIDENT*	HEALTH*	MICRO	MIGRANT
	(cols 2-6)	LIFE	LIFE*	INDUSTRIAL LIFE*			INSURANCE**	WORKERS**
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
NEW BUSINESS								
FIRST YEAR (Other than Single)								
First year premiums and considerations direct business	7,407,282,515.95	5,832,910,651.79	1,541,630,966.77	30,198,142.99	2,542,754.40			
First year reinsurance premiums assumed	-	-	-	-	-			
First year reinsurance premiums ceded	49,749,716.99	31,899,598.02	17,849,194.88	924.09	-			
4. First year premiums and considerations - (line1+ line2 - line3)	7,357,532,798.96	5,801,011,053.77	1,523,781,771.89	30,197,218.90	2,542,754.40	-	-	-
SINGLE								
Single premiums and considerations direct business	4,428,057,571.89	3,773,400,045.96	654,657,525.93					
Single reinsurance premiums assumed	-	-	-	-	-			
7. Single reinsurance premiums ceded	-	-	-	-	-			
8. Single premiums and considerations - (line5 + line6 -line7)	4,428,057,571.89	3,773,400,045.96	654,657,525.93	-	-	-	-	-
RENEWAL								
Renewal premiums and considerations direct business	27,895,390,467.61	21,701,359,791.40	5,874,600,843.37	302,343,778.30	17,086,054.54			
10. Renewal reinsurance premiums assumed	-	-	-	-	-			
11. Renewal reinsurance premiums ceded	414,881,114.12	322,767,716.69	89,352,530.03	2,741,166.82	19,700.58			
12. Renewal premiums and considerations - (line9 + line10 - line11)	27,480,509,353.49	21,378,592,074.71	5,785,248,313.34	299,602,611.48	17,066,353.96	-	-	-
TOTAL								
13. Total premiums and considerations direct business - (line1+line5+line9)	39,730,730,555.45	31,307,670,489.15	8,070,889,336.07	332,541,921.29	19,628,808.94	_	_	_
14. Total reinsurance premiums assumed - (line2+line6+line10)	-	- ,	-	-	-	-	-	-
15. Total reinsurance premiums ceded - (line3+line7+line11)	464,630,831.11	354,667,314.71	107,201,724.91	2,742,090.91	19,700.58	-	-	-
16. Total premiums and considerations - (line4+line8+line12)	39,266,099,724.34	30,953,003,174.44	7,963,687,611.16	329,799,830.38	19,609,108.36	-	-	-

NOTES:

* Inclusive of microinsurance and migrant workers insurance businesses

** Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial, Accident and Health

(Signature over printed name of Responsible Officer)

As of the Quarter ending December 31, 2020

SUN LIFE OF CANADA (PHILIPPINES), INC.

Name of Insurance Company

IV. BUSINESS DONE

				TOTALS		Ordinary Insurance *													
							Whole L	ife		Endowme	ent		Term		Sub - Total				
	(1)	No. of Policies (2)	No. of Certificates (3)	Insured Lives (4)	Sum Assured (5)	No. of Policies (6)	Insured Lives (7)	Sum Assured (8)	No. of Policies (9)	Insured Lives (10)	Sum Assured (11)	No. of Policies (12)	Insured Lives (13)	Sum Assured (14)	No. of Policies (15)	Insured Lives (16)	Sum Assured (17)		
1.	Beginning Balance	1,282,451	579,811	1,860,407	1,474,973,014,431	299,695	299,695	220,842,780,117	12,812	12,812	6,788,194,359	23,839	23,839	34,846,243,313	336,346	336,346	262,477,217,789		
2.	New Business	218,089	22,442	240,201	229,765,473,100	25,034	25,034	20,584,377,283	3,235	3,235	824,167,983	15,029	15,029	14,942,323,646	43,298	43,298	36,350,868,912		
	ı. Issued o. Revived	215,331 2,758	57,183 2,142	272,193 4,891	222,374,505,602 2,412,784,581	24,653 381	24,653 381	20,780,251,238 288,602,249	3,195 40	3,195 40	697,250,803 10,318,200	14,834 195	14,834 195	14,772,263,937 244,975,000	42,682 616	42,682 616	36,249,765,977 543,895,449		
	I. Others	-	(36,883)	(36,883)	4,978,182,917	-	-	(484,476,203)	-	-	116,598,980	-	-	(74,915,291)	-	-	(442,792,514)		
3	Insurance Terminated	94,883	37,713	132,368	87,681,345,890	11,105	11,105	8,183,349,453	3,955	3,955	1,693,634,229	6,703	6.703	7,868,324,478	21,763	21,763	17,745,308,160		
4.	In force as of end of the Quarter	1,405,657	564,540	1,968,240	1,617,057,141,640	313,624	313,624	233,243,807,947	12,092	12,092	5,918,728,112	32,165	32,165	41,920,242,481	357,881	357,881	281,082,778,540		
													-	-	-				

Note

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

IV. BUSINESS DONE

												LIFE INSURAN
						Gro	up & Industr	ial *				
		Perm	anent				Term			Su	b - Total	
(1)	No. of Policies (18)	No. of Certificates (19)	Insured Lives (20)	Sum Assured (21)	No. of No. of Policies (22) (23)		Insured Sum Lives Assured (24) (25)		No of No. of Policies (26) (27)		Insured Lives (28)	Sum Assured (29)
Beginning Balance					1,204	297,182	297,182	97,138,711,146	1,204	297,182	297,182	97,138,711,146
2. New Business	-	-	-	-	253	4,101	4,101	18,257,985,454	253 251	4,101	4,101	18,257,985,454
a. Issued b. Revived					251 2	32,008 62	32,008 62	12,832,660,023 4,350,000	251	32,008 62	32,008 62	12,832,660,023 4,350,000
c. Increased d. Others					-	(27,969)	(27,969)	5,420,975,431	-	(27,969)	(27,969)	5,420,975,431
u. Others					-	-	-	-	-	-	-	
3. Insurance Terminated					183	22,998	22,998	8,568,197,185	183	22,998	22,998	8,568,197,185
4. In force as of end of the Quarter	-	-	-	-	1,274	278,285	278,285	106,828,499,415	1,274	278,285	278,285	106,828,499,415

Note:

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

IV. BUSINESS DONE

	CE														
		VADIADI			ACCIDENT										
		VARIABLI	ELIFE		Individual			Gro	up			Sub-1	Γotal		
(1)	No. of Policies Insured Lives Sum Assured (30) (31) (32)			No. of Policies (33)	Insured Lives (34)	Sum Assured (35)	No. of Policies (36)	No. of Certificates (37)	Insured Lives (38)	Sum Assured (39)	No. of Policies (40)	No. of Certificates (41)	Insured Lives (42)	Sum Assured (43)	
Beginning Balance	944,250	944,250	1,115,357,085,496				651	282,629	282,629		651	282,629	282,629	-	
2. New Business	174,461	174,461	175,156,618,734	-	-	-	77	18,341	18,341	-	77	18,341	18,341	-	
a. Issued b. Revived	172,328 2,133	172,328 2,133	173,292,079,601 1,864,539,133				70 7	25,175 2,080	25,175 2,080		70 7	25,175 2,080	25,175 2,080	-	
c. Increased d. Others	-	-	-				-	(8,914)	(8,914)		-	(8,914)	(8,914)	-	
Insurance Terminated	72,892	72,892	61,367,840,545				45	14,715	14,715		45	14,715	14,715	-	
In force as of end of the Quarter	1,045,819	1,045,819	1,229,145,863,685	-	-	-	683	286,255	286,255	-	683	286,255	286,255	-	

Note:

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

IV. BUSINESS DONE

		HEALTH												MICROINSURANCE**				MIGRANT WORKERS INSURANCE**			
		Individual			Gro	up			Sub-	Total											
(1)	No. of Policies (44)	Insured Lives (45)	Sum Assured (46)	No. of Policies (47)	No. of Certificates (48)	Insured Lives (49)	Sum Assured (50)	No. of Policies (51)	No. of Certificates (52)	Insured Lives (53)	Sum Assured (54)	No. of Policies (55)	No. of Certificates (56)	Insured Lives (57)	Sum Assured (58)	No. of Policies (59)	No. of Certificates (60)	Insured Lives (61)	Sum Assured (62)		
1. Beginning Balance								-	-	-	-										
2. New Business	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
a. Issued																					
b. Revived								-	-	-	-										
c. Increased								-	-	-	-										
d. Others								-	-	-	-										
3. Insurance Terminated								-	-	-	-										
4. In force as of end of the Quarter	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
							1								1						

Note:

I hereby certify to the accuracy/correctness of the aforementioned data

MARIA SACHIKO A. PANG - CHIEF ACTUARY

(Signature over printed name of Responsible Officer)

^{*} Inclusive of Microinsurance and Migrant Workers insurance businesses

^{**} Amounts for microinsurance and migrant workers insurance are subsets of amounts allocated to Ordinary, Group & Industrial and Accident & Health